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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF ILLINOIS

CITY OF GREENVILLE, ILLINOIS,) et al.,

Plaintiffs,

) Case No.

vs.

) 10-cv-188-JPG-PMF

SYNGENTA CROP PROTECTION, INC.,)
et al.,

Defendants.

CONFIDENTIAL

VIDEOTAPED DEPOSITION OF JASON FOGDEN

VOLUME I

Thursday, November 11, 2010

At: 9:03 a.m.

Taken at:

O'Henry Hotel

624 Green Valley Road

Greensboro, North Carolina

Reported in Stenotype by V. Dario Stanziola, CSR, RPR, CRR

	Page 2		Page 4
1	APPEARANCES	1	INDEX OF EXAMINATIONS
2	ON BEHALF OF THE PLAINTIFFS:	2	INDEX OF EXAMINATIONS
3	STEPHEN M. TILLERY, Esq. MICHAEL KLENOV, Esq.	3	
4	JERRY BROWN, Esq. Korein Tillery, LLC	4	By Mr. Tillery PAGE 6
5	505 N. 7th Street, Suite 3600	5	
6	St. Louis, Missouri 63101 Phone: 314.241.4844 Fax: 314.241.3525	6	INDEX OF EXHIBITS
7	E-mail: stillery@koreintillery.com E-mail: mklenov@koreintillery.com	7	NUMBER EXHIBIT MARKED Plaintiff's Exhibit 1: Syngenta Treasury 22
8	ON BEHALF OF THE DEFENDANTS:	8	Policy for the Syngenta Group, Bates
9	MICHAEL A. POPE, Esq. PETER SCHUTZEL, Esq.		GRNVL0000085593 - 5609
10	McDermott Will & Emery LLP 227 West Monroe Street	9	Plaintiff's Exhibit 2: Syngenta 71
11	Chicago, Illinois 60606	10	Plaintiff's Exhibit 2: Syngenta 71 Sanctioning Process Guideline March
12	Phone: 312.372.2000 Fax: 314.984.7700 E-mail: mpope@mwe.com		2010, Bates GRNVL0000085980 - 86123
13	E-mail: pschutzel@mwe.com	11	Plaintiff's Exhibit 2: Statement of 121
	KURTIS B. REEG, Esq.	12	Plaintiff's Exhibit 3: Statement of 121 Expense documents, Bates GRNVL0000078282
14	Reeg Lawyers, LLC 1 North Brentwood Boulevard, Suite 950		- 8350
15	St. Louis, Missouri 63105	13 14	
16	Phone: 314.446.3350 Fax: 314.446.3360 E-mail: kreeg@reeglawfirm.com	15	
17 18		16	
	Also Present:	17 18	
19	GARY TODD, CLVS, Videographer	19	
20	ALAN NADEL, Esq.	20	
21	Syngenta Crop Protection, Inc.	21 22	
22	PAUL LESKO, Esq. Simmons	23	
23 24		24	
25		25	
	Page 3		Page 5
1	VIDEOTAPED DEPOSITION OF JASON FOGDEN, a	1	THE VIDEOGRAPHER: Here begins the
2	witness called on behalf of the Plaintiffs, before	2	videotaped deposition of Jason Fogden, tape
3	V. Dario Stanziola, CSR, RPR, CRR, Notary Public,	3	one, volume one in the matter of City of
4	in and for the State of North Carolina, held at the	4	Greenville, Illinois, et al. v Syngenta Crop
5	O'Henry Hotel, 624 Green Valley Road, Greensboro,	5	Protection Incorporated, et al. in the United
6	North Carolina, on Thursday, November 11, 2010,	6	States District Court for the Southern
7	commencing at 9:03 a.m.	7	District of Illinois, Case Number
8		8	10-CV-188-JPG-PMF.
9		9	Today's date is November 11th, 2010, and
11		10	the time on the video monitor is 8:03.
12		11 12	The video operator today is Gary Todd of
13		13	TeleVisual representing WestLaw Deposition Services. The court reporter is Dario
14		14	Stanziola of Huseby Incorporated, reporting on
15		15	behalf of WestLaw Deposition Services.
16		16	Today's deposition is being taken on
17		17	behalf of the plaintiff and is taking place at
18		18	624 Green Valley Road, Greensboro, North
19		19	Carolina.
20		20	Counsel, please introduce yourselves and
21		21	state whom you represent.
22		22	MR. TILLERY: For the plaintiffs, Steve
23		23	Tillery, Michael Klenov of Korein Tillery of
24		24	St. Louis. Also present, Jerry Brown.
25		25	MR. POPE: For the defendants, Michael

	Page 6		Page 8
1			
1 2	Pope and Pete Schutzel, McDermott Will & Emery in Chicago.	1 2	A. I started off in their corporate tax
3	MR. REEG: Kurt Reeg from Reeg Lawyers	3	group. Q. And what were you doing in the corporate
4	representing the defendants.	4	tax group?
5	MR. NADEL: And Alan Nadel with Syngenta	5	A. Tax consultancy, tax compliance. I also
6	Crop Protection, Inc.	6	did a number of stints with the audit team to gain
7	THE VIDEOGRAPHER: And others present.	7	experience for my job at the accountancy
8	MR. LESKO: Paul Lesko.	8	qualification. So that included going out to
9	THE VIDEOGRAPHER: Would the court	9	clients and doing regular audit report work as well
10	reporter please swear in the witness.	10	as tax consulting and compliance work.
11	(Witness Sworn)	11	Q. Have you ever given a deposition before?
12	THE VIDEOGRAPHER: Please begin.	12	A. No.
13	JASON FOGDEN,	13	Q. Have you ever testified in any proceeding
14 15	having been duly sworn, was examined and testified	14	before?
16	as follows: EXAMINATION	15 16	A. No.
17	BY MR. TILLERY:	17	Q. Did you have formal education after the college that you spoke to us of?
18	Q. For the record, would you state your name,	18	A. Just my chart of accountancy exams.
19	please.	19	Q. And when did you take those?
20	A. Jason Fogden.	20	A. Between 1993 and 1996.
21	Q. And what is your occupation, sir?	21	Q. Did you become a certified public
22	A. Chief financial officer.	22	accountant in the United States?
23	Q. For?	23	A. No.
24	A. For Syngenta Crop Protection, Inc.	24	Q. Okay.
25	Q. Okay. Could you tell me about your	25	A. I'm a chartered accountant in the U.K.
	Page 7		Page 9
1	education and training.	1	Q. All right. And how long did you stay at
2	A. Educated in the U.K. Did my high school	2	the Price Waterhouse job?
3	and the university in the U.K. Joined Price	3	A. I was there for seven years, from '93 to
4	Waterhouse in London from university.	4	2000.
5	Q. Which which university did you attend?	5	Q. And then what was your next job?
6	A. University of New Castle.	6	A. With KPMG in London doing a similar role.
7	Q. And that was when did you start that?	7	Q. Until when?
8	A. 1989 to 1992.	8	A. Until the end of 2002 when I joined
9 10	Q. Okay. And was that your first formal education after high school?	9	Syngenta. Q. Have we covered the general assignments
11	A. Yes.	11	that you've had with those two different firms before
12	Q. And a degree was awarded?	12	joining Syngenta?
13	A. Yes.	13	Were there other jobs?
14	Q. And what was the degree, sir?	14	A. No, those are the general assignments.
15	A. Law and economics, joint honors.	15	Q. Where was your first assigned position with
16	Q. Are you a licensed attorney?	16	Syngenta?
17	A. No.	17	A. In Basel.
18	Q. Okay. As I've done with the other	18	Q. And for which entity were you employed?
19	witnesses, I apologize for my cough. I'm sorry. I	19	A. I was employed by Syngenta International,
20	hope it doesn't interfere. But I hope we can get a	20	AG.
21	record that's clear without me coughing over your	21	Q. What was your job there?
22	answers, okay. Bear with me on that.	22	A. My job was deputy head of tax.
23	What was your first full-time job?	23	Q. To whom did you report?
24	A. For Price Waterhouse in London.	24	A. I reported to Peter Schreiner.
25	Q. And what did you do there?	25	Q. Do you know what his title was?

	Page 10		Page 12
1	A. His title is head of group tax.	1	A. Yes.
2	Q. And could you briefly the depositions	2	Q. Did anyone functionally report to you when
3	have been lasting hours and hours, and we've been	3	you were at Basel?
4	trying to short circuit them a little bit. And I've	4	A. No.
5	promised Mr. Pope to try to short circuit yours, to	5	Q. You told me who your direct report was.
6	cut so we can get you and Mr. Stypa done in one	6	Did you have a functional reporting obligation when
7	day, okay? So I promise you that's what my goal is,	7	you were in Basel?
8	all right?	8	A. They were the same thing.
9	So I just wanted to tell you that. So as	9	Q. Same one?
10	we go forward, I'm going to I'm going to	10	A. Yes.
11	abbreviate some of the areas that I would have	11	Q. And with whom was this person affiliated in
12	otherwise gone into at length. But maybe you can		terms of the entity; if you remember?
13	help me out at some of these points. What were you	13	A. He worked for Syngenta International, AG
14	doing then in that job?		as well.
15	A. My role mainly involved ensuring that the	15	Q. Okay. And when was your last employment in
16	group was in compliance with transfer pricing laws	16	Basel?
17	around the world. And dealing with sort of ad hoc	17	A. Around mid 2006.
18	group tax matters, dealing with tax cases when they	18	Q. And then you had a change of duties or
19	came up, you know, generally those sorts of	19	responsibilities?
20	matters.	20	A. Yes.
21	Q. When you say the group, you're referring to	21	Q. And what happened then?
22	the Syngenta group of companies?	22	A. Then I moved to the United States to
23	A. Yes.	23	Syngenta Corporation in Delaware.
24	Q. And that's a term that we'll be using	24	Q. What was your job at Syngenta Corporation?
25	throughout the deposition. And that would include	25	A. My job there was CFO for that entity. So
	Page 11		Page 13
1	the principal holding company and all the subsidiary	1	that was in our Delaware office.
2	affiliates of Syngenta, AG; is that your	2	Q. How did that move or transfer come about?
3	understanding?	3	A. That team in Delaware is a has a tax
4	A. That's my understanding.	4	team within it as well which deals with more U.S.
5	Q. Yes.	5	matters. So it was an area with which I was
6	All right. Did your responsibilities in	6	familiar. I'm a chartered accountant. I had
7	that position change or did when you were in	7	worked closely with my finance colleagues over the
8	Basel?	8	four years I was in Basel, and they selected me for
9	A. They were pretty steady over I was in	9	that role.
10	that role for about four years. And they were		Q. Who selected you for it?
11 12	pretty steady during that time.	11 12	A. Well, I got the notification from my boss Peter Schreiner.
13	Q. Did your report responsibility change?A. No.	13	
14		14	Q. Did Mr. Schreiner strike that.
	Q. Did you do any tax work for Syngenta Crop	15	Was that considered a permanent move or a
15 16	Protection, Inc. when you were in Basel? A. No, the Crop Protection, Inc. has its own	16	temporary assignment?
17	•	17	A. A temporary assignment.
18	tax team.	18	Q. How long did the assignment last?
19	Q. Okay. In the United States?A. Yes.	19	A. I was there a year and a half.
20		20	Q. And your duties in that job?
21	Q. Did you have interaction with Syngenta Crop	21	A. To basically run the team in the
22	Protection, Inc. when you were in Basel?	22	corporate office. It's a relatively small team.
	A. Not in any meaningful way with Syngenta		Q. And the team was a tax team?
23	Crop Protection, Inc. when I was in Basel.	23	A. Tax, some finance, some treasury.

24

4 (Pages 10 to 13)

Q. Did you have responsibility for other U.S.

25 subsidiaries while you were there?

Q. Do you know the difference between direct

25 and functional reporting?

	Page 14		Page 16
1	A. No.	1	
1 2		1	Crop Protection, Inc. He has he has an
3	Q. And what was your next job?	2 3	oversight accountability for the U.S., Canada and
4	A. My next job was my current role in Greensboro.	4	Mexico for the crop protection division. Q. Do you understand that to be NAFTA?
5	Q. So you started that when?	5	A. Yes, I would use that phrase.
6	A. January 2008.	6	Q. Okay. Have you seen the term NAFTA used to
7	Q. How was that move initiated?	7	describe the responsibility over those three
8	A. My functional boss at the time had	8	countries?
9	requested that I move to Greensboro or had offered	9	A. It's used in a variety of ways. I have
10	me the opportunity to move to Greensboro when the	10	seen it used in that way.
11	role in Greensboro was vacated.	11	Q. Do you have NAFTA responsibilities now?
12	Q. Who was your functional boss?	12	A. I have I have an oversight
13	A. My functional boss was John Ramsey.	13	responsibility for U.S., Canada and Mexico, yes.
14	Q. Where was he?	14	Q. And what is your oversight responsibility
15	A. He works for Syngenta International, AG.	15	over Canada and Mexico?
16	Q. In Basel?	16	A. We have a monthly business review process
17	A. Yes.	17	where they talk us through how their business is
18	Q. Who was your direct report when you were in	18	going and inform us on how the business is going
19		19	and the challenges that they're having or the
20	A. My direct report at the time was Valdemar	20	opportunities that they have. We have a strategic
21	Fischer.	21	review once a year, which is generally for one day.
22	Q. Before you came to Syngenta Crop	22	And then from time to time I would talk with them
23	Protection, Inc.?	23	on ad hoc matters. But that's almost entirely with
24	A. Yes.	24	the CFO of Canada and Mexico.
25	Q. Where was Mr. Fischer?	25	Q. Who has functional reporting obligations to
	Page 15		Page 17
1	A. He's based in Greensboro.	1	you from those two companies?
2	Q. Was he at the time the president of	2	A. Both of the CFO's.
3	Syngenta Crop Protection, Inc.?	3	Q. What role do you have in terms of any
4	A. Yes.	4	filings that the Mexican and the Canadian companies
5	Q. When Mr. Ramsey strike that.	5	filed with governmental agencies?
6	When did Mr. Ramsey ask you to assume the	6	A. No role whatsoever.
7	position at Syngenta Crop Protection, Inc.?	7	Q. Okay. Are you on the boards of any board of
8	A. I believe sometime in November of 2007.	8	directors of any organizations of the Syngenta
9	Q. 7.	9	affiliates or subsidiaries?
10	So while you were at Syngenta Corporation,	10	A. Syngenta Corporation, Syngenta Crop
11	you directly reported to the president of Syngenta	11	Protection, Inc. and I believe Conrad Fafard, Inc.
12	Crop Protection, Inc.?	12	which is a small subsidiary in the U.S.
13	A. Only in the organizational charts. I	13	Q. Can you spell the name of that small
14 15	mean, I had I had no real interaction with Mr.	14	subsidiary?
16	Fischer.	16	A. C-O-N-R-A-D, F-A-F-A-R-D.
	Q. But that's what the organizational charts provided?	17	Q. Have you recently resigned any role as a board member?
17 18	A. I would have to check that, yes. But as	18	A. Yes, I think I used to be on the board of
19	I say, our interaction was nonexistent.	19	Syngenta Biotechnology, Inc.
20	Q. Was he the head of NAFTA?	20	Q. Why did you resign?
21	A. What do you mean by NAFTA?	21	A. Because it wasn't really I wasn't
22	Q. Do you know what the what Syngenta Crop	22	really adding any value to the board. I wasn't
23	Protection, Inc. means when it uses the word NAFTA in	23	really involved or attending a lot of the board
	its organizational charts?	24	meetings, so.
25	A. His official role is the CEO of Syngenta	25	Q. Were there board meetings?

	Page 18		Page 20
,			Page 20
1 2	A. Yes, on telephone meetings.Q. Okay. And you weren't attending those	1	duties in 2008?
3	telephone meetings?	3	A. Yes.
4	A. No.	4	Q. Is he the CFO of the Syngenta Group?A. No, he's not.
5	Q. Did you attend any of them?	5	Q. Who is?
6	A. Yes, I attended a few. I don't recall	6	A. John Ramsey.
7	how many.	7	Q. Why did Syngenta Crop Protection, Inc.
8	Q. How long were you on the board?	8	become an LLC?
9	A. Year and a half.	9	A. I think there are a number of reasons for
10	Q. Did someone ask you to resign?	10	it. It helps with it helps with administration,
11	A. No.	11	it helps
12	Q. Were you asked to join the boards of the	12	Q. How does it help with administration?
13	companies when you assumed your role at Syngenta Crop	13	A. I believe there are less filings, fewer
14	Protection, Inc.?	14	filings to have.
15	A. I was already on the board of Syngenta	15	Q. Which fewer filings?
16	Corporation, so that just carried over. In my role	16	A. I don't know.
17	I became a board member of Syngenta Crop Protection, Inc. And when we acquired Conrad	17	Q. Okay. How why else would it be
19	Fafard, I became a board member of that company as	18 19	necessary? A. I don't know a great deal about that.
20	well.	20	Q. Is it safe to say that you had no active
21	Q. Who acquired Conrad Fafard?	21	role in that process of changing it?
22	A. I would have to check. I'm not sure of	22	A. I had a very limited role, yes.
23	the legal entity relationship.	23	Q. Who actually changed it?
24	Q. So you don't know who owns it?	24	A. I don't know.
25	A. I believe it's Syngenta Corporation, but	25	Q. It wasn't done in your office in
	Page 19		Page 21
1	I'd have to check.	1	Greensboro, was it, sir?
2	Q. Who's on the board of directors of Conrad	2	MR. POPE: His own office you mean?
3	Fafard?	3	Q. Yes, in your own office.
4	A. Myself, the head of Conrad Fafard, Keelan	4	A. In my you mean the building or my
5	Pulliam, I think that's P-U, double L, I-A-M. I	5	Q. In your in your office, namely in your
6	believe Cheryl Quain. And I don't know the other	6	responsibility in your financial sector in your
7	board members' names.	7	office.
8	Q. Who are these two people employed by?	8	A. We do not have the lead on that, no.
9	A. I believe Keelan Pulliam is employed by	9	Q. Okay. Do you know who was engaged in
10 11	Conrad Fafard, Inc. Cheryl Quain I believe is Syngenta Corporation. But we didn't have any	11	changing the status? A. I don't know who lead it, no.
12	formal board meetings.	12	Q. Did anybody consult with you about the
13	Q. Are those unanimous consent documents	13	change in the status?
14	signed?	14	A. We yeah, we would have been informed
15	A. Yes.	15	in various meetings.
16	Q. Do you know if 100 percent of Conrad	16	Q. Okay. Who informed you?
17	Fafard, Inc. is owned by a Syngenta entity?	17	A. I believe it would have been Beth
18	A. I believe so, yes.	18	Quarles.
19	Q. Who do you functionally report to now?	19	Q. Is that is that your testimony that she
20	A. I functionally report to Mark Patrick.	20	is the one who informed you?
21	Q. Where is he located?	21	A. Yes. I mean, I can't I can't I
22	A. He works for Syngenta International, AG.	22	can't recall definitively. But she she would
23 24	Q. In Basel? A. Yes.	23	have been the one who would have talked to me about
25	A. 1 es. Q. Has that been since you've assumed your	25	Q. Will the LLC have a board?
دے	2. This that occur since you've assumed your	ر کے	Z. Will the Life have a board?

Page 22 Page 24 A. We would tend to keep copies of policies 1 A. I don't know. 2 Q. Are any of the other entities being changed 2 electronically rather than on paper. 3 from corporations to LLCs? 3 Q. Right. 4 A. Not that I'm aware of. 4 Can you look at page at the bottom of the 5 Q. Do you know why it was just Syngenta Crop page ending in 85595. And if you would look at the first paragraph and read that paragraph aloud, 6 Protection, Inc.? 6 7 A. No, I do not. 7 please. 8 Q. Were you asked to give a tax opinion about 8 A. The very first paragraph? 9 Q. Correct, sir. 9 the change? 10 A. The treasury policy establishes 10 A. No. 11 Q. Did you have a tax opinion about the 11 objectives and organizational principles for all treasury activities within the group and decides 12 change? 12 13 A. No. I'm not qualified to deal with U.S. responsibilities and authorities of the group CFO 13 14 tax. and group treasury. 14 15 Q. And who is the group CFO referenced there? Q. Do you know how the board members of 15 Syngenta Crop Protection, Inc. subsidiaries are 16 A. John Ramsey. 16 17 17 Q. And has his assignment stayed the same in 18 terms of his association with a particular Syngenta A. I don't have a say in their selection, 18 19 entity, as far as you know? Syngenta Crop -- I'm 19 no. sorry, Syngenta International, AG? 20 Q. Do you know who does have a say? 20 21 A. No. I'm not consulted. A. Yes, as far as I'm aware. 21 22 (Plaintiff's Exhibit 1: Syngenta Treasury 22 Q. Okay. Is he a member of the Syngenta 23 Policy for the Syngenta Group, Bates 23 executive committee? 24 GRNVL0000085593 - 5609 marked for 24 A. Yes. 25 identification, as of this date.) 25 Q. And the group treasury that is referenced Page 25

Page 23

1

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23

24

1 Q. We've marked for the deposition a document entitled treasury policy for the Syngenta Group. And that's marked as Exhibit Number 1. That bears a number at the bottom of the page on the right side. 5 Do you see that number? It says Greenville 85593. 6 A. Yes. 7 Q. The last page of the document is Greenville 8 85609. 9 I'll probably be referring to that number so we know we're on the same page, okay? 10 MR. POPE: Literally? 11 12 MR. TILLERY: Yeah. 13 Q. Are you familiar with this document? 14 A. I have read it, yes. 15 Q. This is a document on the front page that says it was approved by the Syngenta audit committee 16 on July 20th, 2009, and it takes effect on July 1st, 17 2010. I'm sorry, January 1st, 2010. Excuse me. I 18

misspoke. Do you see that?

25 the intranet, what does that mean?

A. Yes.

19

20

21

23

24

22 office?

group and there are a number of treasury individuals in various countries which functionally 4 5 report to him. 6 Q. Do you know who the group treasurer is? 7 A. Yes. I believe it's Nik Zuercher. 8 Q. And where is his office? 9 A. He works for Syngenta International, AG. 10 Q. Is he located in Basel? 11 12 Q. Can you tell me what group treasury means 13 to you when that term is used in that first paragraph of the introduction? 15 A. In terms of me, I have no dealings with group treasury other than with the treasurer based 16 in Wilmington, Delaware. 17 Q. What is the group treasury that's mentioned 18 there, if you can tell me? 19 20 A. I would read that to mean the global treasury group, which includes the treasurer based 21 22 in Wilmington, Delaware.

Q. All right. And could you tell me when you

say the global treasury group, do you know how many

members there are in that group?

there, what is the group treasury comprised of?

A. There is a group treasurer who leads that

7 (Pages 22 to 25)

Q. Do you have a copy of this document in your

Q. Okay. And when you say there's a copy on

A. There's a copy on the intranet, yes.

	Page 26		Page 28
1	A. No, I have no idea.	1	in the second paragraph, the treasury policy together
2	Q. Do you know who the members of the group	2	with its appendices was approved by the audit
3	treasury are employed by?	3	committee on behalf of the board of directors.
4	A. No, I do not.	4	Do you see that?
5	Q. You know some of the members, right?	5	A. Yes.
6	A. Yes. I know I know that the treasurer	6	Q. Okay. In July 2009 and it replaces group
7	whom I've had dealings with is employed, I believe,	7	wide all prior policies and sub policies as well as
8	by Syngenta Corporation.	8	any amendments thereof as of January 1, 2010.
9	Q. And that treasurer is?	9	Do you see that?
10	A. Henry Graef.	10	A. Yes.
11	Q. And he's in the United States?	11	Q. Was there another treasury policy in effect
12	A. He's in Wilmington, Delaware.	12	before this one?
13	MR. POPE: How do you spell Graef.	13	A. Yes, I believe so.
14	THE WITNESS: G-R-A-E-F.	14	Q. Were you made aware of it?
15	Q. Is the head of group treasury a different	15	A. Yes.
16	person than the group CFO?	16	Q. How was it different than this one?
17	A. Yes.	17	A. I don't I wouldn't recall the details.
18 19	Q. And who is the head of group treasury?A. I think I believe that is Nik	18 19	Q. So you don't know if there was any material
20	Zuercher.	20	difference between the prior treasury policy and this one and this treasury policy?
21	Q. Okay. You're not a member of group	21	A. I don't recall whether there was.
22	treasury?	22	Q. Okay. Was there always a treasury policy in
23	A. No.	23	place since you've been with Syngenta?
24	Q. You see a reference of the audit	24	A. I don't know from the from my earlier
25	committee	25	time with the group. There has been one in place,
	Page 27		<u> </u>
			Page 29
1	A. Yes.	1	I believe, since I've been in my current role.
2	Q on the first page, approved by the audit	2	Q. Since 2008?
3 4	committee? What is the audit committee?	3 4	A. Yes.
5	A. I believe it's a subcommittee of the	5	Q. And you don't know if there was one in place before then?
6	Syngenta board.	6	A. No.
7	Q. It's the Syngenta AG board of directors,	7	Q. Look at the section entitled scope, section
8	isn't it, a subcommittee?	8	1.1. The scope of the treasury policy encompasses all
9	A. I don't know who the exact constitution	9	affiliates where Syngenta has management control.
10	of that committee is. I have never reported to or	10	Do you see that?
11	stood before that committee.	11	A. Yes.
12	Q. Is it your best understanding that that	12	Q. Does that include Syngenta Crop Protection,
13	treasury I'm sorry, strike that.	13	Inc.?
14	Is it your best understanding that the	14	A. Under the definition used at the bottom
15	audit committee is a committee of the Syngenta board	15	of the page, it would.
16	of directors?	16	Q. And you see that definition where it says
17	A. Yes.	17	Syngenta has, at the footnote, management control
18	MR. POPE: Syngenta, AG board of	18	refers to those entities in which Syngenta has an
19	directors you mean?	19	interest of more than one half of the voting rights,
20	MR. TILLERY: Yes.	20	which certainly is Syngenta Crop Protection, Inc.,
21	Q. And according to the introduction, the	21	correct?
22 23	audit committee approved this policy on behalf of the	22 23	A. Um-hum.
24	entire AG board, the Syngenta AG board? A. I don't know who they approved them of.	24	Q. You have to say yes or no. I'm sorry.A. I'm sorry, yes.
25	Q. I think if you look at it there, it says	25	Q. Now, look at the second half of that. Or
تت	Z. I dillik it jou took at it there, it says	ريا	Z. 11011, 100K at the second fluir of that. Of

	Page 30		Page 32
1		1	
1 2	otherwise has the power to exercise control. Do you know how that term has been used in	1 2	it wouldn't be a job that would fall under your jurisdiction?
3	terms of the application of this treasury policy?	3	A. I mean, the treasury policy is designed
4	A. That's not a phrase that is used. In	4	to make sure that transactions are effected
5	terms of the treasury policy applying to Syngenta	5	economically and at a low cost and that any
6	Crop Protection, AG, Syngenta has an interest in	6	treasury transactions that we enter into are
7	more more than one half of the voting rights of	7	entered in efficiently. The business services
8	Syngenta Crop Protection, AG indirectly.	8	group deals with transactional activities and,
9	MR. POPE: You mean AG or Inc.?	9	therefore, the implementation of the policy, which
10	THE WITNESS: Syngenta Crop Protection,	10	would be transactional in nature, falls under their
11	Inc.	11	arena.
12	Q. Yes, I understand that.	12	Q. Does Mr. Langley report to you?
13	But what I'm saying is you've answered it	13	A. No, he does not.
14	with respect to Inc., Syngenta Crop Protection, Inc.	14	Q. Who does he report to?
15	in Greensboro. I'm talking about any other entity	15	A. He reports to Dan Rose.
16	where Syngenta, AG would have the power to exercise	16	Q. And what does Dan Rose do?
17	control?	17	A. He is the head of business services.
18	A. It's not within my agreement to answer on	18	Q. At Syngenta Crop Protection, Inc.?
19	behalf any other entity.	19	A. Yes.
20	Q. Look at the last sentence look at the	20	Q. Are you on any global team?
21 22	last sentence of section 1.2. All affiliates are	21 22	A. I'm not on any global team, no.
23	accountable for the implementation of the treasury policy and the compliance with the treasury policy	23	Q. Are you on any regional team?
24	within their areas of responsibility.	24	A. I'm on the regional leadership team.Q. What is that?
25	Do you see that?	25	A. It is a group that meets two or three
	Page 31		Page 33
1	A. Yes.	1	
1 2		1 2	times a year to talk about strategy and goings on in the region.
3	Q. And Syngenta Crop Protection, Inc. is an affiliate under that definition, isn't it?	3	Q. Who's on the team?
4	A. I don't see on the page where affiliate	4	A. It comprises the CEOs of Syngenta Crop
5	is defined, but I would assume so.	5	Protection, Inc. and the Canadian and Mexican legal
6	Q. All right. And has this treasury policy	6	entities. It has the business heads of each of our
7	then been implemented at Syngenta Crop Protection,	7	business units. It has our head of legal, our head
8	Inc.?	8	of supply, our head of research, our head of
9	A. Yes.	9	marketing within Crop Protection, Inc. I think
10	Q. Okay.	10	that's the broad membership.
11	A. I mean	11	Q. How often does that group meet?
12	Q. Who at Syngenta Crop Protection, Inc. is	12	A. Two to three times a year.
13	specifically responsible for complying with this	13	Q. Are you on any team or committee with the
14	policy?	14	person to whom you functionally report?
15	A. Currently that would be our business	15	A. The only the only committee I'm on
16	services organization.	16	with him is a global finance career development
17	Q. And could you tell me who that is?	17	group.
18	A. The head of the finance business services	18	Q. Tell me about that.
19 20	function is Chris Langley.	19 20	A. It's a group that meets every two months
21	Q. Do you know his title?Is it just that, head of business finance	21	to discuss talent management within the finance function and to be aware of who's moving where. So
22	services?	22	I attend for one hour every two months.
23	A. Yes, I believe so.	23	Q. Is that talent management within finance
24	Q. Can you tell me why a business finance	24	function?
25	service head would have responsibility for this and	25	A. Yes.

Page 34 Q. Is that a review of talent in the finance 2 function across the Syngenta Group of companies? 2 3 A. Yes. 3 4 Q. If you would, look at paragraph two that's 4 on 85596. Do you see that? And it talks about the 5 objectives of treasury management. Do you see that, 6 7 7 sir? 8 A. Yes. 8 9 Q. And the first bullet, I'll just read this 9 10 in the record, under objectives of treasury 10 management the first says, all treasury activities 11 shall be guided with the following objectives, taking 12 12

Do you know what that means?

16 A. I understand what that would mean in my 17 context.

account of risk and cost constraints. One, reduction

- 18 Q. What would it mean to you?
- 19 A. Not -- not to take or enter into any

and management of financial risks.

- 20 financial transactions or commits to any financial
- transactions which would have unnecessary risk,
- 22 economic risk to the group or to -- or to Syngenta
- 23 Crop Protection, Inc.

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- 24 Q. Do the Syngenta Group of companies
- 25 centrally manage financial risk on a global basis?

A. I don't know the exact remit of group

treasury. Syngenta Crop Protection, Inc. has most

to currency and fixed floating interest rate mix.

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- Q. Do you know what that means?
- A. I would take that as meaning having the right profile of loans and the right profile of
- loans in respect of currency and whether they are
- short or long-term in nature.
- Q. The sixth bullet says risk adjusted in tax optimized intercompany funding.

What does that mean?

- A. I would take that to mean from a risk adjusted perspective, that for intercompany funding that would be more around which currencies we have
- -- we have debts in or not. From a tax optimized,
- 14 I mean, funding is tax -- is tax deductible whether
- 15 external or internal.
- 16 Q. Go to 3.1 entitled separation of front 17 office and back office.
- 18 Can you explain to me what front office 19 functions are?
- A. As I understand it, the definition of 20
- 21 front office would be more high level activity and
- 22 back office functions would be more transactional
- 23 in nature.
- 24 Q. Front office is high level activity, is 25
 - that how it's defined?

Page 35

1 A. I don't know how it's officially defined.

> 2 Q. Well, what is your understanding of the

3 document?

- 4 A. Well, my understanding of the document is 5 that front office is defined as execution of
- 6 external financial transactions.
- 7 Q. So front office functions are the execution 8 of external financial transactions.
- 9 And who would have responsibility for front 10 office functions?
- 11 A. Where in particular?
- 12 Q. In any front office function, according to

13 this document.

- 14 A. According to this document, it doesn't
- define who has responsibility for front office 15
- functions. In terms of Syngenta Crop Protection, 16
- Inc., as I understand it, our treasury function
- both locally and in Wilmington, Delaware would deal 18
- with any -- any of those. 19
- 20 Q. So as this term is used in this document,
- 21 and I'm looking at 3.1, can you tell me what front
- 22 office means?
- 23 A. As this term is used in this document, it
- is defined as execution of external financial 24
- 25 transactions.

of its dealings in terms of its external sales in U.S. dollars, so. Q. Look at the second bullet, ensuring

5 adequate availability of liquidity.

What does that mean?

- 8 A. I would take that to mean that there is
- 9 sufficient cash flow at any point in time and -- to
- 10 meet the obligations of an entity.
- 11 Q. Does the Syngenta group of companies
- 12 centrally manage the availability of liquidity for
- 13 the subsidiaries around the world through the group
- 14 treasury?
- 15 A. I don't know the management of the group
- 16 treasury function for Syngenta Crop Protection,
- 17 Inc. --
- Q. I'm just -- I'm asking you that question.
- 19 Does the Syngenta Group of companies centrally manage
- 20 the availability of liquidity for the subsidiaries
- 21 around the world?
- 22 A. I don't know.
- 23 Q. Okay. The third bullet, can you read that
- 24 and tell me what that means?
- 25 A. Optimal capital structuring with respect

Page 38 1 Q. What does back office means -- strike that. 2 What does back office mean? 2 get efficiency if you'd blended the two. 3 A. Back office is defined in this document 3 4 4 as settlement, payment and documentation of financial transactions. intranet? Q. Give me a description in the Syngenta Group 6 6 7 7 of companies, pick any company, of a distinction than this one. between front office and back office transactions. 8 8 9 A. I can only give an answer in the context 9 10 10 of Syngenta Crop Protection, Inc. I would say that almost the entirety of the functions that we have 11 paragraph? 12 would be back office functions. We do not have a 12 13 complex financial structure. 13 14 14 Q. In your -- with your -- strike that. 15 With your knowledge of operations tax-wise 15 before it is agreed. 16 at Basel from your work there, would you agree that 16 the front office functions mentioned here would occur 17 18 in Basel? 18

19 A. In my previous role in tax, I had limited

20 interaction with the treasury group. And that was quite some time ago.

22 Q. So are you telling me you just don't know?

23 A. Yes.

24 Q. So as CFO of Syngenta Crop Protection,

25 Inc., you wouldn't be able to align within the

A. Because you wouldn't get -- you wouldn't

Q. Okay. Are there other process guidelines which flow from this treasury policy that are on your

A. I'm not aware of detailed policies other

Q. Can you explain to me what the four eyes principle is that the treasury policy calls for?

MR. POPE: Referenced in the next

MR. TILLERY: It's in this section, yes.

A. I believe that's just a general term making sure at least two people see a document

Q. Actually, doesn't it mean that all treasury related payments require two signatures?

A. That's what it states in this paragraph.

19 Q. And that's one from the local entity and 20

one from global or group treasury, isn't it?

21 A. I don't know.

22 Q. Okay. Look the at last sentence of the

page 85596. 23

24 A. Yes.

25

9

10

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O. Tell me what that means.

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Page 41

Page 40

company structure of the Syngenta Group of companies who would have front office responsibilities?

3 A. That's not what I'm saying. What I'm

saying is that in terms of execution of external

financial transactions, as I would read it, we

don't have that activity in Syngenta Crop

7 Protection, Inc.

Q. Okay. You don't know who has front office

9 responsibilities as that term is defined in section

10 3.1. correct?

A. Yes. 11

12 Q. Why does the treasury policy call for a

13 strict separation of front office and back office

15 A. I would assume that as with broader

16 finance, back office functions are collected

17 together for efficiency purposes.

18 Q. Well, okay. Whether or not they're

19 collected together for efficiency purposes, why does

20 the treasury policy call for a strict separation

21 between those functions you just mentioned and front

22 office functions?

23 A. Entirely reasonable for the treasury

24 policy to have efficiency as one of its objectives.

Q. But why for the strict separation? 25

1 A. I believe, though it's not entirely clear 2 to me, that in terms of treasury settlement or 3 payment, they would be referring to an external transaction with regard to foreign currency. But 4 5 all -- I mean, all payments made within Syngenta 6 Crop Protection, Inc. I'm authorized up to my 7 delegation of authority from the board to make. 8 Q. Right.

MR. TILLERY: I move to strike that as unresponsive.

Q. Can you tell me what that last sentence 11 12 means, please.

13 A. I'll put it a different way. That does 14 not restrict my obligation to sign on behalf of Syngenta Crop Protection for -- for payments. I 15 believe this is to do with foreign currency 16 17 payments of which we don't really have a great

18 deal. 19 MR. TILLERY: I move to strike that as 20

unresponsive. Q. Can you tell me what the last sentence

means? MR. POPE: He's given you two -- twice he's answered. You don't listen to him,

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Page 42 1 MR. TILLERY: I've got it right in front of our risks are on the transactions that we have 2 of me. His answer was, that does not restrict 2 undertaken. By Syngenta Crop Protection, Inc. is 3 my obligation to sign. I'm asking --3 not a complex entity from a treasury perspective. 4 As I mentioned, we have a treasurer based in 4 MR. POPE: I believe it has to do with 5 foreign currency payments of which we don't Wilmington, Delaware who would tend to collate the U.S. transactions as a whole from a reporting 6 have a great deal. 6 7 7 Q. Is it your understanding that the last perspective. 8 8 sentence relates to foreign currency payments? Q. Sir, I'm trying to move us along as quickly 9 A. That is my best reading of it at this 9 as I can. Here was my question to you, in other words, where would the middle office be located if 10 point in time, yes. 10 11 Q. Okay. Do you know anymore about what it 11 it's not in Syngenta Crop Protection, Inc. That was means other than it relates to foreign currency my question. 12 12 13 13 MR. POPE: Objection to form. payments? 14 14 A. Not at this point in time, no. Q. Can you tell me where it's located? 15 A. Yeah. I mean, I would say, actually, the 15 Q. Okay. On the following page, paragraph 3.2. Do you see that? activities -- if it is about accounting and 16 16 17 A. Yes. controlling and monitoring the transactions, we 18 Q. What is the middle office that's referred 18 would report that from Syngenta Crop Protection, 19 19 Inc. So we would have a person who would actually there? account for and control the financial transactions A. I believe the middle office simply 20 20 collates transactional information so that it could which would then be collated at a group level. So 21 be recorded in a composite format. 22 we would actually have that function, although we 22 23 Q. Who occupies the middle office in your 23 don't have a defined middle office. operation at Syngenta Crop Protection, Inc.? 24 Q. And who's that person? 24 25 A. We don't have it -- we don't have a 25 A. That person within Syngenta Crop Page 43 1 defined middle office at Syngenta Crop Protection, 1 Protection, Inc. would probably be Jenn McMillan. 2 2 Q. And who does she report to? Inc. 3 A. She reports to -- indirectly to Chris 3 Q. Do you have a defined front office at Syngenta Crop Protection, Inc.? 4 4 Langley. 5 5 A. No. Q. And who does she report directly to? 6 Q. Would yours be the back office that's 6 A. Will Crucian. 7 7 referenced here? Q. And where is he? 8 A. Syngenta Crop Protection, Inc.'s treasury 8 transaction's pretty operational in nature, and 9 Greensboro. therefore dealt with by the Syngenta business 10 10 O. Take a look at section 4.1. 11 services group. 11 12 Q. Where is that? 12 13 A. That's within Syngenta Crop Protection, 13 14

15 Q. Would that be considered a back office 15 function as it's -- as you understand the term to be 16 16 17 17 used in this document? 18 18 A. Yes, I would say so. 19 Q. So tell me what you understand the middle 19 20 office to be as referenced in this document? 20 In other words, where it would be located 21 21 22 if its not Syngenta Crop Protection, Inc.? 22

A. Syngenta Crop Protection, Inc. would

perform similar functions in that we collect what

the sum of our risks are and we report what the sum

23

24

A. He's in Syngenta Crop Protection, Inc. in 4.1 reads in the second sentence of the first paragraph, Syngenta Group shall act as a single financial unit being centrally managed by group treasury. The economic interest of the group always takes precedence over local interests of affiliates. Do you see that? A. Yes. Q. And according to the next paragraph, group treasury delegates some responsibilities and authorities to affiliates in order to achieve sensible operational effective -- effectives -- I'm sorry, effectiveness within the scope of the treasury 23 policy. 24 Do you see that? 25 A. Yes.

(Pages 42 to 45)

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Page 45

	Page 46		Page 48
1		1	
1	Q. Are there specific delegations of such	1 2	borrow funds from? Which entity? A. Would probably be Syngenta Corporation.
2	responsibility in writing? A. I would have to check. As I say, we do	3	Q. Do you know?
4	not have a complex treasury	4	Is it Syngenta Corporation or not?
5	Q. Sir, I'm asking you are there are there	5	A. I would imagine its Syngenta Corporation,
6	documents in writing?	6	yes.
7	A. I would have to check.	7	Q. You keep saying I imagine. You're the
8	Q. So you're today, unfortunately, we can't	8	you're the financial officer. I'm trying to find
9	sort of let you leave and come back to your office	9	out.
10	and we're in the middle of a dep.	10	A. Intercompany debt is not something I
11	Do you know right now whether there are	11	spend a great deal of my time on.
12	such directives?	12	Q. Do you spend any of your time on
13	A. No.	13	intercompany debt?
14	Q. Okay. Have you ever used them?	14	A. I see a review of what level of
15	A. No.	15	intercompany debt we have every month in our annual
16	Q. Okay. Look at the following page, which is	16	in our monthly review of financial statements of
17	85598, section 4.6.	17	Syngenta Crop Protection.
18	What is a counterparty referenced there?	18	Q. And is it your understanding that you're
19	A. A counterparty would be an entity or	19	borrowing from Syngenta Corporation?
20	person with whom you enter a loan transaction.	20	A. That would be my understanding, yes.
21	Q. Are you talking about a bank?	21	Q. Okay. Who does Syngenta Corporation borrow
22	A. I wouldn't I wouldn't restrict it to	22	from?
23	banks, no.	23	A. I don't know.
24	Q. Okay.	24	Q. Let's go to 4.7.
25	A. I'm not talking about commercial	25	That's a paragraph that starts at 85598
	Page 47		Page 49
1	transactions.	1	carries over to the next page. Do you see that?
2	Q. Have you been involved in any transaction	2	In the carryover page, it refers to group
3	with a counterparty?	3	legal and group tax.
4	A. Under this definition, no. Because this	4	Where is group legal located?
5	definition would not cover our customers.	5	A. My understanding is that as with group
6	Q. All of the counterparties have to be	6	treasury and with group tax, that is a group of
7	approved by the group's CFO, don't they?	7	individuals who may be located in a number of
8	A. All counterparties within the treasury	8	different locations. So there are group tax
9 10	document, which I believe is for external financial transactions.	9	individuals and I would assume group legal individuals in different territories.
11	Q. Let me read the sentence at 4.6. All	11	Q. Do you understand that the head of group
12	counterparties have to be approved by the group's CFO	12	legal is Christoph Maeder?
13	with a counterparty limit assigned per instrument	13	A. Yes.
14	type.	14	Q. And he's in Basel?
15	A. Yes. And by instrument type it is	15	A. Yes.
16	referring to an external financial transaction such	16	Q. Syngenta International, AG?
17	as a loan, which we do not have within Syngenta	17	A. Yes.
18	Crop Protection, Inc.	18	Q. Member of the Syngenta executive committee?
19	Q. So you don't borrow?	19	A. Yes.
20	A. We borrow internally.	20	Q. And is he also head of group tax?
21	Q. Okay. When you borrow internally, are you	21	A. Peter Schreiner is head of group tax.
22	borrowing from another Syngenta company?	22	Q. Is Peter Schreiner a member of the Syngenta
23	A. Yes.	23	executive committee?
24	Q. Upon strike that.	24	A. No, he's not.
25	Who does Syngenta Crop Protection, Inc.	25	Q. Is he a board one of the Syngenta board

	Page 50		Page 52
1	of directors?	1	A. I wouldn't have thought so. Not for the
2	A. No, he's not.	2	U.S., but Q. You don't know?
	Q. Okay. Do you know who he do you know	3 4	
4	who Peter Schreiner reports to?		A that's speculation, yeah.
5 6	A. He reports to Christoph Maeder.	5	Q. Are the funds allocated to meet the
1	Q. Do you know how group treasury maintains	6	liquidity requirements of other Syngenta Group
7 8	the liquidity of Syngenta Group companies worldwide? A. No.	7 8	companies? A. I don't know.
9	Q. Are Syngenta Crop Protection, Inc.'s bank	9	
10	accounts cleared daily to remove excess cash?	10	Q. Do you know who decides how much money is swept daily?
11	A. Yes.	11	A. I believe it is an automated process, but
12	Q. Is that clearing function referred to as	12	I would have to I would have to check. I don't
13	cash sweeping?	13	deal with the detail of that.
14	A. Yes.	14	Q. Automated in that all of the money is
15	Q. Could you tell me how the cash sweeping	15	swept?
16	process works?	16	A. I believe so.
17	A. Not in detail, no.	17	Q. Is there a policy on cash sweeping?
18	Q. Who's in charge of that?	18	A. I haven't seen it.
19	A. Henry Graef, who is the treasurer based	19	Q. Do you know what part of the global
20	in Wilmington, will liaise with Will Crucian's team	20	operation of Syngenta companies has jurisdiction over
21	to effect any transaction.	21	cash sweeping?
22	Q. Henry Graef works for?	22	A. I don't know what you mean in terms of
23	A. Syngenta Corporation.	23	the global operation.
24	Q. And Willy Christian?	24	Q. In Basel, who there would you go to to ask
25	A. Will Crucian, C-R-U-C-I-A-N.	25	the question about cash
	Page 51		Page 53
,			
1	Q. Okay. Who does he work for?	1	A. I have never dealt with a person from
2	A. He works for Chris Langley, that I	2	group treasury
3	referred to earlier.	3	MR. POPE: Let him finish his question
4	Q. And they coordinate on a daily basis to	4	before you answer, okay?
5	sweep the cash from the company?	5	Q. Okay. Now, Syngenta Crop Protection, Inc.
6	A. I would imagine so, yes.	6 7	needs funds that are not in its account to complete a transaction. Tell me how it secures those funds back
7 8	Q. Do you know where the cash goes?A. No, I do not.	8	the following day or the following week to pay off
9	Q. Do you know which bank controls the funds	9	bills?
10	for the Syngenta Group companies?	10	A. Within the team of Will Crucian, they
11	A. No.	11	have a weekly cash flow process where they
12	Q. From a tax standpoint, do you know why the	12	understand what their ins and outs for any
13	funds are swept?	13	particular week will be and ensure that we have
14	A. I don't believe it's I don't believe	14	sufficient liquidity to deal with any of those
15	it's a tax transaction.	15	obligations that we have. That is that is a
16	Q. Why is it done?	16	weekly process. So they are on top of any
17	A. Because it economically it means that	17	short-term obligations that they have on a weekly
18	you can gain the most amount of interest income	18	basis.
19	over time by doing so because you collate your	19	Q. And Will Crucian works for whom?
20	funds in the highest earning account, such as an	20	A. Chris Langley.
21	individual would.	21	Q. Okay. He's at Syngenta Crop Protection,
22	Q. And where would those accounts be?	22	Inc.?
23	A. I don't know the particular details of	23	A. Yes.
24	the accounts.	24	Q. And again, if there are monies that are
25	Q. Could they be in other countries?	25	going to be needed, who does he contact to secure
22			, , , , , , , , , , , , , , , , , , ,

	Page 54		Page 56
1	those monies?	1	Q. Has any subsidiaries.
2	A. All of his discussions would be with	2	So it doesn't pay dividends?
3	Henry Graef.	3	A. It pays dividends. But your question was
4	Q. And Henry Graef would talk to whom?	4	to Syngenta Crop Protection, Inc.
5	A. I don't know who Henry Graef would talk	5	Q. Who does it pay dividends to?
6	to.	6	A. I believe it would be Syngenta
7	Q. Okay. Where would the money come from if	7	Corporation Syngenta Seeds, Inc.
8	there was inadequate funds at Syngenta Corporation?	8	Q. Syngenta Seeds?
9	A. I would find it hard to believe there	9	A. Yes.
10	were any I would find it hard to believe there	10	Q. Okay. Walk me through how that process works?
11 12	were at any point in time inadequate funds at	12	A. If there was a we would not have a
13	Syngenta Corporation.	13	
14	Q. Do you know what funding they have?A. No, I have I have little interaction	14	formal policy around dividend payments within the
15	with group treasury.	15	group. Q. Within what group?
16	Q. Go to, if you wouldn't mind, page 85602.	16	A. Well, within affiliates within the
17	On this page there's a reference to a	17	Syngenta Group.
18	shareholder cash return policy. That's in the second	18	Q. Of all of the affiliates?
19	paragraph.	19	A. I can't speak for all of the affiliates.
20	First sentence reads, on a yearly basis the	20	I can speak for Syngenta Crop Protection, Inc.
21	group funding strategy is agreed with the group CFO	21	Q. Well, when you I'm trying to define
22	and shareholder cash return policy with the board.	22	terms. When you say within the group, what are you
23	Tell me what that means.	23	talking about?
24	A. I have never been in one of those	24	A. If I mentioned the group, I would say in
25	meetings nor have I seen that strategy.	25	Syngenta Group of companies.
	Page 55		Page 57
1	Q. Is this something that you ever get	1	Q. Okay.
2	involved with?	2	A. In terms of your particular question
3	A. No.	3	around dividends, it is an ad hoc process and not a
4	Q. Do you know what a shareholder cash return	4	regular process.
5	policy is?	5	Q. Okay. Who decides the ad hoc process?
6	A. I don't believe there is a broad	6	A. If there is a if there is a need to
7	definition of what that is, no.	7	pay a dividend or a request to a pay a dividend,
8	Q. Do the Syngenta Group companies pay	8	that would be dealt with by the board of Syngenta
9	dividends?	9	Crop Protection, Inc.
10	A. Yes.	10	Q. And have there been board meetings where
11	Q. How are dividends paid?	11	that has been a dividend has been declared?
12	A. Can you clarify your question.	12	A. We would not have meetings. That would
13	Q. Well, how would a dividend be paid to	13	generally be dealt with unanimous consent. It is
14	Syngenta Crop Protection, Inc.?	14	not a regular process.
15 16	A. To Syngenta Crop Protection, Inc.?Q. Right.	15 16	Q. Have there been any since you've been on the board where dividends have been declared?
17	A. From from whom? I.	17	A. Yes.
18	Q. I don't know. That's what I want you to	18	Q. And was that done by unanimous consent?
19	tell me.	19	A. Yes.
20	A. I don't believe we have any subsidiaries	20	Q. Did you sign those documents as part of the
21	who would pay us dividends.	21	unanimous consent?
22	Q. Okay. None of them pay dividends, right?	22	A. Yes.
23	A. Yeah. I don't believe Syngenta Crop	23	Q. And with whom strike that.
1 -		24	Who proposed the dividend?
24	Protection has subsidiaries. Syngenta Crob	4	who proposed the dividend:
24 25	Protection has subsidiaries. Syngenta Crop Protection, Inc.	25	A. The proposal came to me from Beth

	Page 58		Page 60
1	Quarles, who is the legal counsel and member of the	1	Q. So as part of your day-to-day functions,
2	board of Syngenta Crop Protection, Inc.	2	you weren't given this?
3	Q. And did you prepare the documents?	3	A. In terms of my day-to-day functions, the
4	A. No, I did not.	4	responsibilities that I have within Syngenta Crop
5	Q. Did she?	5	Protection, Inc. are delegated to me by the board
6	A. She I believe she prepared the	6	of Syngenta Crop Protection, Inc. under a
7	documents, yes.	7	delegation of authority.
8	Q. Did she send the same documents to	8	Q. Okay. I move to strike your answer as
9	everybody else on the board?	9	unresponsive.
10	A. I don't know that.	10	Let me read you what I what I said,
11	Q. Do you know who ultimately proposed that	11	okay, so we can be clear. So as part of your
12	dividend?	12	day-to-day functions, you weren't given this?
13	A. No.	13	A. No.
14	Q. It wasn't you, was it?	14	Q. Okay. Did you know before yesterday that
15	A. It wasn't me.	15	it was on the Syngenta intranet?
16	Q. Okay. Was there any dissent on the vote?	16	A. No.
17	A. No.	17	Q. Did you read the the reserve power
18	Q. How many times has that been done?	18	section dealing with finance including tax?
19	A. Only once, I believe, in my in my	19	A. I did not read it in any detail.
20 21	tenure.	20	Q. So you really don't know what the reserve powers section provides with respect to who
22	Q. Where was that dividend or was it, to whom?A. It would be to Syngenta Seeds, Inc.	21 22	determines the dividends of Syngenta Group companies,
23	Q. How much was it?	23	do you?
24	A. Approximately \$300 million.	24	A. No. As I as I responded, my
25	Q. Okay. Does the Syngenta Group treasury		responsibilities within Syngenta Crop Protection,
	Page 59		Page 61
1		1	
1 2	determine whether Syngenta Group companies will pay dividends?	1 2	Inc. are given to me under a delegation of
3	A. Not to my knowledge, no.	3	authority from the board of Syngenta Crop Protection, Inc., and it's those that I follow in
4	Q. Are you familiar with the reserve powers	4	carrying out my duties.
5	that are on the intranet?	5	MR. TILLERY: Okay. I move to strike that
6	A. I have heard the term. They're not, as	6	as unresponsive. We're going to be here all
7	far as I'm aware, on the intranet.	7	day, I can tell you. I'm going to take a
8	Q. Are you familiar with the reserve powers?	8	break now and let you talk to him. But we're
9	· · · · · · · · · · · · · · · · · · ·		
)	A. Can you define more closely how you	9	
10	A. Can you define more closely how you determine familiar.	9	going to be here and we're going to we'll have to take we'll have to take Stypa next
10 11	· · · · · · · · · · · · · · · · · · ·	10 11	going to be here and we're going to we'll
10 11 12	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not	10 11 12	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break.
10 11 12 13	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy.	10 11 12 13	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by.
10 11 12 13 14	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy?	10 11 12 13 14	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18
10 11 12 13 14 15	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember.	10 11 12 13 14 15	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds.
10 11 12 13 14 15 16	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition?	10 11 12 13 14 15 16	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.)
10 11 12 13 14 15 16 17	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We	10 11 12 13 14 15 16 17	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the
10 11 12 13 14 15 16 17	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it.	10 11 12 13 14 15 16 17 18	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds.
10 11 12 13 14 15 16 17 18	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it. Q. Was it in preparation for the deposition?	10 11 12 13 14 15 16 17 18	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds. Please continue.
10 11 12 13 14 15 16 17 18 19	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it. Q. Was it in preparation for the deposition? MR. POPE: Yesterday.	10 11 12 13 14 15 16 17 18 19 20	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds. Please continue. Q. Sir, according to the document marked as
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10 11 12 13 14 15 16 17 18 19 20 21 22	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it. Q. Was it in preparation for the deposition? MR. POPE: Yesterday. Q. Was that the first time you'd ever seen the reserve powers?	10 11 12 13 14 15 16 17 18 19 20 21 22	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds. Please continue. Q. Sir, according to the document marked as Exhibit Number 1, treasury policy for the Syngenta Group, group treasury is responsible for negotiating
10 11 12 13 14 15 16 17 18 19 20 21 22 23	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it. Q. Was it in preparation for the deposition? MR. POPE: Yesterday. Q. Was that the first time you'd ever seen the reserve powers? A. Yes.	10 11 12 13 14 15 16 17 18 19 20 21 22 23	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds. Please continue. Q. Sir, according to the document marked as Exhibit Number 1, treasury policy for the Syngenta Group, group treasury is responsible for negotiating and entering into legal agreements with financial
10 11 12 13 14 15 16 17 18 19 20 21 22	determine familiar. Q. Well, I mean, have you ever seen them? A. I've seen I've seen a copy. I do not have a copy. Q. Where did you see a copy? A. I have I'm trying to remember. Q. Was it in preparation for the deposition? A. I have not seen a full copy in that. We discussed it. Q. Was it in preparation for the deposition? MR. POPE: Yesterday. Q. Was that the first time you'd ever seen the reserve powers?	10 11 12 13 14 15 16 17 18 19 20 21 22	going to be here and we're going to we'll have to take we'll have to take Stypa next week or tomorrow. But I can't help that. Let's take a short break. THE VIDEOGRAPHER: Stand by. Going off the record. The time is 10:18 and 13 seconds. (A BRIEF RECESS WAS TAKEN.) THE VIDEOGRAPHER: We're going on the record at 10:26 and 48 seconds. Please continue. Q. Sir, according to the document marked as Exhibit Number 1, treasury policy for the Syngenta Group, group treasury is responsible for negotiating

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- Q. I'm talking about -- well, first of all, do 1 2 you know without looking and reading the page 3 yourself?
 - A. I would rather look in -- read the page.
- Which page are you referring to?
- Q. That's fine. We will. But answer my 6 7 question first.

Do you know the answer to the question without looking at the paragraph I direct you to?

- 10 A. Would you repeat your question?
- 11 O. Yes.

8

9

- 12 According to the document marked as Exhibit
- 13 Number 1, treasury policy for the Syngenta Group,
- 14 group treasury is responsible for negotiating and
- entering into legal agreements with financial 15
- counterparties, aren't they? 16
- 17 A. If that's what the policy says. I don't
- 18 have experience with that.
- 19 Q. Okay. I'm just -- I'm asking you with -- if
- the document -- if I sent you to paragraph 4.7 and 20
- you read that, you would agree, right? 21
- A. I would agree that that's what the 22
- 23 document is saying.
- 24 Q. That's what the document says.
- 25 Without looking at that, you wouldn't know

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- of any kind may only be concluded if the contract
- itself complies with the legal standards and
- 3 requirements specified or agreed by group treasury,
 - group legal and group tax.
 - Is that correct?
 - A. That's what the document says.
 - Q. Okay. So is your recollection refreshed?
 - A. My recollection is unchanged. If I
- wanted to enter into transaction, that would be
- approved as noted in this document under the 10
- 11 delegation of authority. And the delegation of
- authority within Syngenta Crop Protection, Inc. is 12
- a delegation of authority granted to me by the Crop 13
- 14 Protection, Inc. board, is a delegation of
- authority granted to me on the Crop Protection Inc. 15
- board. If I was entering into a financial 16
- contract, I would use my legal counsel based in
- 18 Syngenta Crop Protection, Inc. to review that. And
- 19 she is -- is or may be defined as member of group
- 20 legal. That I do not know.
- 21 Q. So you're saying you would just ignore this 22
- provision?
- 23 A. No. I would say that I would use the
- delegation of authority granted to me by the entity 24
 - I work for to define what is within my remit as an

Page 63

1

2

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Page 65

- 1 one way or another?
- 2 A. In my current capacity I do not enter
- into transactions with external counterparties. 3 Q. Okay. So would you be able to answer me 4
- without looking at the document one way or another 5
- 6 whether that statement is true?
- 7 A. That's true for a number of things.
- 8 Q. Okay. Would that be correct with respect to 9 what I just said?
- A. Yes. 10
- 11 Q. Okay. And according to the same document,
- 12 Exhibit 1, contracts for financial transactions of
- any kind may only be concluded if the contracts 13
- 14 comply with the legal standards and requirements
- specified by group treasury, group legal or group 15
- tax, correct? 16
- 17 A. I would not read that as holding true for transactions of any kind. 18
- Q. I say contracts for financial transactions. 19
- 20 A. Of any kind?
- Q. Yes. 21
- 22 A. That's too broad, too broad in my mind.
- 23 Q. Okay. Let's go to 4.7.
- Last paragraph of the -- of the page, the 24
- 25 last sentence, contracts for financial transactions

- officer of the company. And I would use my legal counsel granted to me by that entity to define
- 3 whether or not the contract is valid.
- Q. Are Syngenta affiliates obligated to deal 4 5 exclusively with group treasury under the terms of 6 this agreement?
- 7 A. In what context? Deal exclusively with 8 them for every -- all treasury matters?
 - Q. In financial transactions.
- 10 A. I would say no, if you -- I mean, a
- financial transaction may be that we extend the 11
- 12 customer's credit terms. That's a financial
- transaction. I don't deal with group treasury when
- 14 I would undertake that. I sign under my authority
- under the delegation of authority to extend those 15
- credit terms. 16
- 17 Q. Look at paragraph 4.8, obligation of
- affiliates to deal exclusively with group treasury. 18
- All financial transactions including hedging and use 19
- 20 of derivatives carried out by affiliates are directly
- contracted with or through group treasury. 21
- 22 Exceptions require prior approval by the group
- 23 treasurer.
- Do you see that? 24
- 25 A. Yes.

(Pages 62 to 65)

	Confidencial - ond		FIOCECCIVE Order
	Page 66		Page 68
1	Q. Okay. Do you understand that paragraph?	1	Q. Your office, what you do.
2	A. Just let me read through the definition	2	You're the chief financial officer, right?
3	of financial transaction as referred to in that	3	A. Yes.
4	paragraph.	4	Q. What do you do and the people who work for
5	I would not cite the example that I	5	you? What is the scope of your responsibility?
6	the example that I cited I would not define as a	6	A. The scope of my responsibility is to
7	financial transaction under this paragraph.	7	manage the financial transactions of Syngenta Crop
8	Q. Do you understand the paragraph now that I	8	Protection, Inc. within the authority granted to me
9	read to you?	9	by the board of Syngenta Crop Protection, Inc.
10	A. Yes, I understand the paragraph.	10	Q. What does that mean?
11	Q. And does Syngenta Crop Protection, Inc.'s	11	A. Well, if you'd allow me to finish, I'll
12	policies comply with that paragraph?		tell you. Syngenta Crop Protection, Inc. is a
13	A. We don't have external financial	13	dollar denominated company that carries out its
14	transactions as defined under that paragraph of any		business in the U.S. and thus, the treasury policy
15	materiality.		is of limited application to Syngenta Crop
16	Q. Okay. Look at paragraph five on 85600. And		Protection, Inc., it being a dollar company and not
17	the sentence reads the group-wide tasks lie within		having complex financial transactions in various
18	the responsibility of the central treasury function,		currencies. In terms of treasury reporting within
19 20	but need to be supported by the affiliates.		the context of 5.1, we would report on a regular
21	What is the central treasury function mentioned there?		basis weekly, monthly, annually, depending on the process, our cash flow, our interest costs, you
22	A. I don't know.		know, whatever the financial metrics may be, I
23	Q. Okay. Look at 5.1.1 on the same page.		would be copied on those and they would be provided
24	Group treasury provides uniform formats and systems		to the group to enable them to consolidate those
25	in an annual reporting calendar for all		numbers.
23		23	
	Page 67		Page 69
1	treasury-related financial reports. Group treasury	1	Q. And when you say group, who are you
2	is responsibile for the compilation, consolidation,	2	providing it to?
3	evaluation and preparation of the financial	3	A. We would provide it to Henry Graef.
4	information.	4	Q. Do you know who Henry Graef provides it to?
5	Do you see that?	5	A. No, I do not.
6	A. Yes.	6	Q. How is it then provided to the group in Basel?
7	Q. How is the reporting of your information	8	
8	made to group treasury? A. That would be within Will Crucian's team.	9	A. I mean, I would assume that Henry would
9	Q. You don't do that?	10	do so. Q. And you talked about interest rates. Are
11	A. Not personally, no.	11	you paying interest to Syngenta Corporation?
12	Q. But the chief financial officer of Syngenta	12	A. We would pay interest on an intercompany
13	Crop Protection, Inc. doesn't get involved in that,	13	funding, yes.
14	right?	14	Q. Okay.
15	A. No.	15	A. The tax code of the U.S. requires us to
16	Q. Okay. What does your office do?	16	pay an arms length interest rate.
17	A. I get copied on the information. But I	17	Q. Okay. Do you know what an affiliate
18	don't prepare the information as I don't prepare a	18	funding team is as used in Exhibit 1?
19	number of roles within my team I for my role	19	A. No.
20		20	Q. How are the taxes filed annually by
21	MR. TILLERY: I move to strike that as	21	Syngenta Crop let's strike that.
22	unresponsive.	22	How are the tax documents created for
23	Q. My question is what does your office do?	23	Syngenta Crop Protection, Inc.?
1 ~ 4	A. My office or my team or the business	24	A. Syngenta Crop Protection, Inc.'s tax
24	71. Why office of my team of the business		

25 filings are prepared in the Greensboro office.

25 services finance team or the Syngenta --

	Page 70		Page 72
1	Q. Okay. And they're filed by whom?	1	Q. Can you tell me what Exhibit Number 2 is?
2	A. They're filed by Syngenta Crop	2	A. It's a sanctioning process guideline for
3	Protection, Inc.	3	investments or divestments for tangible, intangible
4	Q. And where?	4	fixed assets.
5	A. There is a consolidated tax return which	5	Q. Are you familiar with the document?
6	would be filed by Syngenta Corporation. And the	6	A. Yes.
7	individual tax returns of Syngenta Crop Protection,	7	Q. And do you work with this every day?
8	Inc. would be filed in the various jurisdictions.	8	A. No.
9	We make sales in pretty much every state in the	9	Q. How is it that you have used this document?
10	U.S., and therefore we have tax state tax filings	10	A. This document would govern how business
11	in pretty much every state in the U.S.	11	cases for investments in capital assets are put
12	Q. And the consolidated tax return encompasses	12	together. So I work with it irregularly.
13	what entities?	13	Q. And your understanding is that it is
14	A. I don't know. All the entities, I	14	limited to investments in capital assets?
15	presume, that are owned by Syngenta Corporation.	15	A. And in tangible fixed assets.
16	Q. Is that a federal return?	16	Q. When was the last time that you looked at
17	A. Yes, there are federal and state tax	17	the document?
18	returns.	18	A. In its entirety?
19 20	Q. The federal return is a consolidated return?	19 20	Q. Well, at any part.
21	A. Yes.	21	When you consulted the document, when was the last time?
22	Q. Do you prepare the consolidated return?	22	A. I don't recall off the top of my head.
23	A. No, I don't.	23	Not recently.
24	Q. Does anybody who works for you prepare the	24	Q. Did you look at it in preparation for the
25	consolidated return?	25	deposition?
	Page 71		Page 73
1	A. Nobody who works for me prepares it. The	1	A. No, I did not.
2	input from Syngenta	2	Q. Have you looked at it or consulted it this
3	Q. I'm just asking if anybody who works for	3	year?
4	you prepares it?	4	A. The last time I looked at it was I
5	A. No.	5	believe to determine whether an investment in some
6	Q. Okay. Now, and that's prepared at Syngenta	6	IS-related activity would be capital or would be
7	Corporation?	7	revenue.
8	A. No. That was the point I was trying to	8	Q. What is IS-related activity?
9	make. The information for Syngenta Crop	9	A. Sorry, information technology. So where
10	Protection, Inc. is prepared in the Greensboro	10	the
11	office by Randy Smith, who does not work for me,	11	Q. IS is information technology?
12	but who is a tax person.	12	A. It's it's our term.
13	Q. But the consolidated return is prepared or	13	Q. You call it IS?
14	filed by Syngenta Corporation?	14	A. Yes.
15	A. Yes.	15	Q. It's your term IS is
16	Q. Okay. And Syngenta Corporation is located	16	A. Information systems.
17 18	where? A. In Delaware.	17 18	Q. Information systems.A. But more than more commonly known as
19	Q. But you don't know all of the entities	19	technology.
20	involved in that consolidated return?	20	Q. Was there another document that dealt with
21	A. No.	21	the same topic before this guideline became effective
	(Plaintiff's Exhibit 2: Syngenta	22	in March of 2010?
22	(2 IMINITION DANIELLE D. D. JII SUITE		
22 23		23	A. I would imagine there's a similar
22 23 24	Sanctioning Process Guideline March 2010,	23	A. I would imagine there's a similar document.
23			=

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	Page 74		Page 76
1	A. No.	1	to?
2	Q. This document says it was issued by capital	2	A. I would need you to be more precise in
3	project support. What is capital project support?	3	
4	A. I don't know who that team is.	4	your question.
5	Q. Let's go to this Bates range of the	5	Q. Well, if there's a committee, a committee
6	document is Greenville 85980 through Greenville	6	of what? Capital committee? I'm just trying to think from what organization does it have legal
7	86123. Let's go to 85986, sir.	7	significance with?
8	If you look at the first basic first	8	A. I've never sat in front of the committee.
9	page, introduction, does this guideline apply to all	9	Q. So you wouldn't know?
10	Syngenta Group companies, including Syngenta Crop	10	A. I wouldn't speculate.
11	Protection, Inc.?	11	Q. Did you ever ask anybody that?
12	A. There is no from a quick review, there	12	A. No, I've not asked that question.
13	is no formal definition of organizational units,	13	Q. Okay. Did it ever matter to you in your
14	but yes, I would assume so.	14	job?
15	Q. And you see who signed it, Alexander, I	15	A. I have never had a capital approval be
16	don't know how to pronounce his name.	16	rejected by a committee, so it doesn't it
17	A. Pflugi.	17	doesn't effect my day-to-day activity.
18	Q. Pflugi.	18	Q. Okay. Would you go to the second page
19	Do you know him?	19	under summary, which is Greenville 85987.
20	A. I know him from casual acquaintance when	20	Can you read that first paragraph for the
21	I was back in Basel.	21	record, please, three lines.
22	MR. POPE: P-F-L-U-G-I.	22	A. All capital expenditure projects require
23	THE WITNESS: Yeah.	23	formal approval by the local approval bodies. In
24	Q. And it lists his association as capital	24	addition, these projects will have to follow the
25	project support, Syngenta Crop Protection, Inc. G,	25	sanctioning process in order to get a
	Page 75		Page 77
1	Basel, correct?	1	recommendation from the region and/or the
2	A. That is his mailing address. I believe	2	headquarters prior to formal approval within the
3	he is I believe he's an employee of Syngenta	3	legal entity.
4	International, AG.	4	Q. I'm told we're about out of tape. We're
5	Q. Okay. What is the capital committee?	5	going to have to switch tapes.
6	A. The capital committee reviews all capital	6	MR. POPE: Stay right here though.
7	spend over certain limits, and to review the	7	MR. TILLERY: I'm sorry?
8	business case behind those capital spends.	8	MR. POPE: Stay right here.
9	Q. Do you know who's on the capital committee?	9	MR. TILLERY: Yeah, stay right here.
10	A. I believe Mark Peacock is the chair, and	10	THE VIDEOGRAPHER: Stand by.
11	he is the head of the supply organization. I don't	11	This marks the end of videotape number
12	know all the individual members of that committee.	12	one, volume one in the deposition of Jason
13	Q. Do you know how many members there are?	13	Fogden. Going off the record. The time is
14	A. No, I have I have never sat before	14	10:50 and 43 seconds.
15	that committee.	15	(A BRIEF RECESS WAS TAKEN.)
16	Q. Is Mark Peacock a member of the Syngenta	16	THE VIDEOGRAPHER: This marks the
17	executive committee?	17	beginning of videotape number two, volume one
18	A. Yes.	18	in the deposition of Jason Fogden. The time
19	Q. In Basel?	19	is 10:53 and 25 seconds.
20	A. Yes.	20	Please continue.
21	Q. Do you know with which corporate entity the	21	Q. According to this document, all capital
22	capital committee is associated?	22	expenditure projects have to be submitted to a region
23	A. I'm not aware he's associated with a	23	or to headquarters in Basel using standardized forms,
24	legal entity.	24	correct, sir?
	Q. Okay. So do you know what it's connected	25	A. Yes, for recommendation purposes.

	Page 78		Page 80
1	Q. You used the word recommendation?	1	THE COURT REPORTER: I'm sorry.
2	A. Yes, as used in the first paragraph you	2	A. Strategic investment, divestment planning
3	had me read.	3	is a key requirement for the Syngenta could
4	Q. All right. And did group treasury in Basel	4	refer to the Syngenta Group of companies, it could
5	create the forms?	5	refer to the employees of any Syngenta legal
6	A. No, I wouldn't have thought so.	6	entity. It's a generic term.
7	Q. Do you know who created the forms?	7	Q. Okay.
8	A. I don't know. I would speculate that it	8	A. You're reading it to imply a group of
9	would be the supply organization.	9	companies. It's more generic than that.
10	Q. The supply organization?	10	Q. As it's used here, do you think it applies
11	A. Yes. Which deals with plants and other	11	to the Syngenta Group? That's all I'm asking you.
12	capital equipment.	12	A. And I would say it's more generic than
13	Q. Is that the global supply organization?	13	that. I would say I would read it as wider than
14	A. Yes.	14	just the group. I would say it's, you know, the
15	Q. And when these projects are submitted to	15	individuals in the group or, you know, as a common
16	headquarters in Basel, they're prioritized against	16	sense way of managing investments.
17	other opportunities in the country or the region or	17	Q. Okay. Is it fair to say that the purpose
18	globally, aren't they, according to the document?	18	of the sanctioning process that's referenced here in
19	A. There is no official prioritization.	19	the document is to maximize return on investments for
20	That is within the local or entity management to	20	the entire Syngenta group of companies?
21	make that decision for themselves.	21	A. I don't know if that's if that's the
22	Q. And then it goes to headquarters, according	22	purposes of the recommendation.
23	to the document, it goes to Basel?	23	Q. That's all I'm asking you.
24 25	A. It goes to Basel for recommendation, but it doesn't go in any prioritized order. So a	24	Do you know one way or another? A. No.
23	<u> </u>	23	
	Page 79		Page 81
1	document that goes for the capital approval	1	Q. Are you familiar with paragraph 3.1,
2	committee does not have on it, you know, that it is	2	sanctioning process versus approval process?
3	a priority five in the region or whatever it is.	3	A. It's clear from the paragraph, yes.
4	So I'm just clarifying your point on	4	Q. This is something you've worked with
5 6	prioritization.	5	before? You're familiar with this term, these terms?
7	Q. Do you know whether capital projects are prioritized globally?	6 7	A. I have read it before in this document.
8	A. I don't know that, no.	8	It's not something that's used commonly. Q. Okay. I want to ask you something about
9	Q. In paragraph three on the next page, page	9	some of the terms used in the paragraph.
10	three, paragraph three. Do you see that? That's	10	It says, from a legal perspective, only the
11	Syngenta 85988. That's the page number we're number.	11	management or board of a legal entity can approve an
12	We're on the same page?	12	investment project, and the approval process is an
13	A. Yes, yes.	13	internal process of the in-market company.
14	Q. The word Syngenta is referred to there. Do	14	What does the in-market company refer to
15	you see that?	15	there?
16	A. In paragraph three?	16	A. In this particular instance for me it
17	Q. Actually, it's in the top of the page under	17	would be Syngenta Crop Protection, Inc.
18	paragraph three, objectives.	18	Q. So it would be one of the affiliates or
Τ0	A. Yes.	19	subsidiaries?
19	A. 168.		
	Q. As it's used there, it refers to the	20	A. Yes.
19	Q. As it's used there, it refers to the		A. Yes.Q. Okay. From a group perspective, and that
19 20	Q. As it's used there, it refers to the	20	
19 20 21	Q. As it's used there, it refers to the Syngenta Group of companies generally, doesn't it?	20 21	Q. Okay. From a group perspective, and that
19 20 21 22	Q. As it's used there, it refers to theSyngenta Group of companies generally, doesn't it?A. It looks like a generic term to me.	20 21 22	Q. Okay. From a group perspective, and that groups means from the group of Syngenta companies,

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Q. From a group perspective, it is desired to

25 could be --

11-11-2010 Fogden, Jason

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	Page 82		Page 84
1	align the IMC or in-market company investment	1	competence limit has to be formally submitted into
2	activities to the group's strategy. For the purpose	2	the sanctioning process before it can be approved by
3	of this alignment, all cap ex exceeding a defined	3	the legal entity according to the legal entity's
4	threshold will have to follow the sanctioning	4	authority levels.
5	process.	5	Do you see that?
6	What does cap ex mean?	6	A. Yes.
7	A. Capital expenditure.	7	Q. Okay. And this document says that only
8	Q. Thus, the sanctioning process has to be	8	legal entities should sign on the cover sheet of any
9	seen as a recommendation process that is obeying the	9	proposal, but not regional or headquarter
10	arms length principle.	10	representatives, correct?
11	Is that what you were referring to earlier?	11	A. Yes.
12	A. Yes.	12	Q. Okay. How do you get confirmation of
13	Q. In order to distinguish the approval within	13	approval?
14	the legal entity from the group's sanctioning	14	A. That would normally be an e-mail from
15	process, this document is using terms, quote,	15	Alexander Pflugi to whomever had submitted the
16	support, in quote, and sanctioned, in quotes, to	16	capital proposal.
17	reflect activities from within the group's	17	Q. And who is he?
18	sanctioning process where the term, quote, approval,	18	A. I believe he acts as a secretary to that
19	end quote, and related is used to reflect IMC	19	committee.
20	activities, correct?	20	Q. And which committee?
21	Do you use that do you follow this	21	A. The capital committee.
22	guideline?	22	Q. Where? In Basel?
23	A. In common use the way	23	A. Yes.
24	Q. I'm asking you if you follow the guideline?	24	Q. And do you get anymore than a e-mail?
25	A. Yes, I'm trying to explain.	25	A. Not as far as I'm aware. We would get an
	Page 83		Page 85
1	Q. But I need to know. Not a speech. It's a	1	e-mail saying whether or not they recommended
2	very simple question.	2	Q. Recommended as to recommended as the
3	Do you follow this guideline?	3	term is used in the document, right?
4	A. We submit capital projects for	4	A. Yes.
5	recommendation to the capital committee. They are	5	Q. Okay. And who receives these e-mails?
6	formally signed off and approval by the appropriate	6	A. I believe it would be whoever owns the
7	members of Syngenta Crop Protection, Inc., be it	7	submission. So whoever is owning the capital
8	myself or Vern or whoever has authority delegated	8	proposal.
9	to them by the board.	9	Q. Have you ever made such a submission?
10	Q. Okay. So you follow this provision?	10	A. No, I've never owned a capital proposal.
11	A. We follow this provision in that capital	11	I don't spend capital within my group.
12	projects are approved by Syngenta Crop Protection,	12	Q. What does it mean to own a capital
1 - 2	projects are approved by Byngenia Crop Protection,	12	Q. What does it mean to own a capital

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13 Inc. 14 Q. Okay. Are you telling me you follow this 15 provision or not, sir? 16 Can you answer that yes or no? 17 A. Yes. 18 Q. You do? 19 A. Yes. 20 Q. Okay. Thank you. 21 This document, if you go to page four, 22 which is the page marked as 85989, mentions the 23 approval process. When they are approved, when actions are approved, for example, if you look at the 24 quote, any capital proposal exceeding the local

ails? s the pital ssion? osal. 13 proposal? A. For me it would be the person who is the 15 most reasonable person in the entity who has said, 16 you know, we need to spend this money on a 17 particular asset or whatever, and they are central 18 towards pulling together the proposal for approval 19 by the board. Q. Mr. -- did you say his name was Pflugi? Q. Would you spell it for the reporter, 23 please. A. I think it's --Q. Is he the person -- is he the person listed

22 (Pages 82 to 85)

	Page 86		Page 88
1	at the very beginning of this document?	1	MR. TILLERY: Yes. But the other part of
2	A. Yes.	2	the answer is not responsive.
3	Q. Okay.	3	Q. So can you tell me specifically the
4	A. P-F-L-U-G-I.	4	projects that would fall under the sanctioning
5	Q. Okay. Do you know who he works for?	5	process guidelines?
6	A. No, I don't.	6	MR. POPE: Objection form of the
7	Q. And what have you ever seen one of his	7	question.
8	e-mail confirming approval?	8	A. Yes, it's contained in the first part of
9	Or, as the term is used in the document,	9	my answer.
10	recommendation?	10	Q. I'm sorry?
11	A. They would be yes, I I believe on	11	A. It was contained in the first part of my
12	occasion they'd been appended to a proposal. I'm	12	answer.
13	not generally CC'd.	13	Q. Okay. Do you know if it would involve the
14	Q. Have you ever seen one?	14	1
15	A. Yes.	15	A. Let me look in the policy and I will tell
16	Q. Okay. In what context have you seen it?	16	you.
17	A. I don't remember the context. It's	17	Q. Just go to page five. That will help you.
18	certainly not recent. But I have seen e-mails from	18	A. To answer your question, real estate is
19	him.	19	an example of a project which they listed.
20	Q. Has this particular gentleman, Mr. Pflugi,	20	Q. Actually, in the scope provision on page
21	been doing this before March of 2010?	21	, 1 1 3
22	A. I believe so, yes.	22	would be included within the sanctioning process and
23	Q. Okay. Has he been doing this since you've	23	lists a number of different ones that would be
24	become CFO of Syngenta Crop Protection, Inc.?	25	included, correct?
25	A. I don't know when he started doing it.	25	A. Yes. And also states that that's
	Page 87		Page 89
1	Q. Was he doing it in 2008?	1	non-conclusive, which I'm assuming to mean is
2	A. I believe so, yes.	2	purely examples.
3	Q. Okay. Do you know the types of projects	3	Q. So it would include all of these and others
4	that required the sanctioning process?	4	like them?
5	A. I think there would generally be	5	A. These are examples given in this
6 7	investments that we would account for as capital	6 7	document, yes.
8	assets as opposed to revenues assets. So, for	8	Q. Okay. Go to the following page, page six or 85991.
9	example, we spend hundreds of millions of dollars locally on revenue spend which requires no	9	The first paragraph where it says the board
10	recommendation process whatsoever.	10	of directors, the committee of the chairman and the
11	Q. You just answered what doesn't. So I move	11	Syngenta executive committee. I want to make sure
12	to strike it as unresponsive.	12	we're clear on what those bodies are that are being
13	Let me read you my question, okay. Do you	13	referenced there, in your understanding.
14	know the types of projects that required the	14	The board of directors of Syngenta AG; is
15	sanctioning process. That doesn't mean the ones that	15	that your understanding?
16	don't require it. So my question to you, I'm going	16	A. Yes.
17	to make it real clear	17	Q. Okay. The committee of the chairmen, what
18	A. I answered that.	18	is that?
19	Q what are the types of projects that	19	A. I don't know the scope. I've heard of
20	require the sanctioning process?	20	that committee. I don't know the full scope of
21	MR. POPE: And I object to the form of	21	that committee.
22	the question. And he's already answered and	22	Q. It's a committee of the chairmen of the
23	he said there would generally be investments	23	Syngenta Syngenta AG?
24	that we would account for capital assets as	24	A. Yes.
25	opposed to revenues.	25	Q. Okay. And the Syngenta executive committee,

Page 92 Page 90 we understand what that is. 1 Q. Do you have any role in the budget? 2 A. The head of the finance people for the 2 A. Yes. 3 Q. If you go to pages eight and nine, that's 3 supply team reports into me functionally. 4 4 Q. And who is that? 5993, 994. 5 Look at the term in capital program. Are 5 A. Bob Molter, M-O-L-T-E-R. these projects sanctioned according to the process 6 Q. And back to my question, do you personally 6 7 outlined in the guideline? have any role in creating the budget? A. I don't have any role in creating the 8 A. I'm sorry, could you repeat your 8 9 question? 9 budget. I do see it. Q. Okay. Do you have to approve the budget? 10 10 Q. Yes. 11 I'm looking for the scope of your 11 12 understanding of capital program. For example, look 12 Q. What is the Hyperion system? A. It is a IT system for collecting data. at paragraph two. What is cap ex master plan, what 13 14 is that? 14 So it's a reporting tool. 15 A. There was a review of -- we would have a 15 Q. Is it available to all of the entities of the Syngenta Group of companies? 16 list of projects that we expected to spend capital 16 monies on ie: not revenues. And I believe that we 17 A. I don't know. It is available to 18 do use the three-year time limit for that to say 18 Syngenta Crop Protection, Inc. here is -- here is a list of the projects that we 19 Q. Look at the last sentence on page nine. 20 20 would expect to be spending capital monies on over Depending -- quoting, depending on the the next three years. Whether or not they are part 21 feedback received from either SEC CAC or SEC member, 22 to the capital committee for recommendation depends 22 it might be necessary to run this prioritization 23 on their size. 23 process several times. 24 Q. And what is the capital program referenced 24 What prioritization process is referenced 25 there? 25 in paragraph 6.1? Page 91 Page 93 1 A. That's just a -- I believe that's just a 1 A. My assumption would be it's referring to list of the projects that you expect to spend 2 the previous paragraph where it's talking about the capital monies on. 3 projects planned for sanctioning in the budget 4 Q. What is the cap ex pre budget referenced at 4 year. 5 the bottom of the page? 5 Q. So this answers the question that we talked 6 A. That would be a list of capital 6 about earlier about prioritization, doesn't it, sir? 7 expenditures that you would be making in the 7 Speaks directly to it? 8 following year. 8 A. What do you mean? 9 Q. And then --9 Q. When I asked you if they pri -- prioritized 10 A. In the first year. 10 in Basel. 11 Q. Okay. And then the cap ex budget on the A. That is your assumption. 11 12 following page is differentiated how? 12 Q. Okay. Well, we'll do it this way, paragraph 13 A. I believe the cap ex pre budget is a more 13 6.5 says prioritization process, right? 14 informal collection of the spends that we're 14 Is that right? 15 intending to make. The cap ex budget would be more 15 A. Yes. detailed and would be formally entered into our 16 16 Q. Okay. And it says the capital program, cap systems. Whereas I think the pre budget would be 17 17 ex master plan and cap ex pre budget might contain 18 more of an informal Excel based summary of what the too many projects planned for sanctioning in the 18 19 projects are. I don't think there's a substantive 19 budget year. 20 difference between the two. 20 A. Yes. 21 Q. Who creates the cap ex budget for Syngenta 21 Q. Do you understand what we're talking about 22 Crop Protection, Inc.? 22 so far? 23 A. That would be our supply team. 23 A. Yes, I understand. 24 Q. Not your office? 24 Q. Therefore, it is recommended to the

24 (Pages 90 to 93)

25 business and functional units to prioritize the

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A. No.

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Page 94 investment projects. 2 A. Yes. 3 Q. The functional units would be entities like 3 4 Syngenta Crop Protection, Inc., wouldn't it? A. That would be a business unit. 5 6 Q. So, okay, a business unit. I'm sorry. I 6 7 misspoke. So it's included in as a business unit, 7 8 right? 8 9 You have to say yes or no. 9 1.0 A. Yes, sorry. 10 11 Q. Okay. And then depending on the feedback 11 12 received from either SEC, CAC or SEC member, it might 12 13 be necessary to run this prioritization process 13 14 several times. 14 required. 15 A. Yes. 15 16 Q. Okay? 16 17 A. Yeah. 18 Q. So is your recollection refreshed about 18 19 19 20 A. My recollection isn't refreshed. I 20 21 understand what this says. 22 22 Q. Okay. 23 A. I haven't seen in practice that happening 23 24 in that way. 24 25 Q. If you'd go to the following page, page ten 25 Page 95 1 of the document marked as Number 2. It's under

approval from Crop Protection, Inc. for the planning credit, the project team would spend that money in detailing out the project in a more -- in a more detailed way. And that wouldn't be true for all projects. Smaller projects may not need a planning credit for an early stage spending of

Page 96

Page 97

money. So a \$50,000 project may not need all these phases. A \$2 million project would do. During the third phase when the planning

credit is done, the project is fleshed out, it's costed in more detailed so we understand what the phases of the project are, what the resources required are, what external resources may be

At the end of those phases we would come up with a formal capital proposal and -- which, again, would be a three-page spreadsheet format which has really a economic value case in it. So what the costs are over it, which of the years are, what the pay back from the project is expected to be in terms of revenues or savings. Accompanying that may be a Power Point presentation detailing the project in more detail or expanding on some of the areas contained within the spreadsheet format.

That would then go through the capital

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paragraph seven at the top. And I would like for you to explain the project phases mentioned here. 3

Including, as you do, the types of documents that a

Syngenta business unit like Syngenta Crop Protection, 6

Inc. would fill out for each phase of the project. 7 A. Okay. If I go through each of the phases

8 outlined in this document, the first phase is phase

9 A, where an opportunity is recognized and roughly examined. So during this phase, the documents that 10

might be prepared for that will vary and be ad hoc. 11

12 So they may be Power Point presentations, they may

be spreadsheets, they may be word documents. They 13

14 may be meeting notes. At the end of the phase --

15 Q. End of phase A?

16 A. At the end of phase A you would have a

project charter, and that would generally be a two 17

18 to three sheet Excel spreadsheet. So relatively 19 low level of data involved in that. That project

charter, as it notes in the document, is merged

21 with the planning credit in phase B so that really

22 is a starting outline to say here's a project that

23 looks worthwhile, here's some initial metrics on

24 the viability of that project.

25 In phase C, once you have secured

committee and the local sign off processes for 2 approval. And following recommendation from the 3 capital committee, and then we would then deliver the project. And at the end of the project --4

Q. Where is the capital committee, at which stage?

A. That is after the -- when the capital proposal is pulled together, it is sent to the capital committee for recommendation. And then comes back for final approval by the local entity, in this case Crop Protection, Inc.

And successful or unsuccessful, the project would have a project completion report at the end of the project.

Q. Does each phase of the project have to be 15 presented to the sanctioning body according to this 16 17 document?

18 And you can look at the paragraph directly 19

below the --A. Yeah, the phases are -- the project

charter and planning credit would be combined and 21 presented. The capital proposal would be presented and then a project completion report would be 23

presented to the sanctioning body. But it -- that

would generally be just a circulation for

25 (Pages 94 to 97)

Page 98 Page 100 information. that first, which would be 86005. 2 2 Q. Is there always a sanctioning process by Explain that diagram to me, please. That 3 the authority outside of the business unit like this 3 -- there's a diagram on the preceding page from page 19 that you might need to refer to. one before the legal entity takes formal approval 4 5 actions? 5 MR. POPE: Well, that's clear. A. Not always, no. 6 Q. Do you understand these diagrams? 6 7 7 Q. So in this document where are the A. No, in broad concept, they're process flows which should reflect the text of this 8 exclusions for when it wouldn't apply? 8 9 A. There should be approval limits contained document in terms of the steps that are undertaken 10 within --10 for capital projects. 11 Q. It's \$40,000 is what's in the approval 11 Q. All right. And if you go then to the top 12 limits. So would it be under 40,000? of page 22. 12 13 13 The mandatory document, sanctioned 14 Q. Okay. Everything above 40 would require the 14 documents that are referred to there. 15 sanctioning process? 15 In the first paragraph it says this section 16 A. I believe that projects go to the capital will give an insight view on the approval and 16 17 committee for recommendation if it's above the sanction documents. These forms are mandatory for regional level of a hundred thousand. all projects that will need a formal recommendation 18 19 19 Q. Can you find that for me in the document? from region headquarters of a BU and/or headquarters 20 I'll tell you what, given the limited time, 20 Basel. why don't you -- we'll get to it. We'll get to that 21 A. Um-hum. 22 question. And I'll withdraw it for right now. We're 22 Q. What documents are referred to there? 23 going to get to that. 23 A. They would be talking about the documents 24 Who is the head of finance for the Syngenta 24 of the various phases that we said before. So the Group of companies? 25 charter and planning credit, the capital approval Page 99 Page 101 1 A. John Ramsay is the chief financial and then the follow up documents that we referred 2 officer. 2 to in the earlier phases. 3 3 Q. The term head of finance is used in the Q. The same type of documents you mentioned document. Is that the same term, as far as you know, 4 before? 5 5 A. Yes. as a chief financial officer? 6 A. No, they're not the same. In some cases Q. In the next paragraph there's a reference 7 they are and in other cases they may not be. 7 to the project manager. Who would that be with 8 Q. Then who is the head of finance? 8 respect to the responsibility for submitting 9 9 documents? A. For the entire group would be John 10 Ramsay. 10 A. Yeah, that would be the person I referred to earlier as being the person --11 Q. Do you know who's head of finance as the 11 term is used in this document? 12 12 Q. Who owns the project? 13 A. Which page are you referring to? 13 A. Yeah. 14 Q. I'm talking about the general term I think 14 Q. Is -- if you look at page 53 of this 15 that's used. document, which I believe is Greenville 86038. 15 16 A. Well, that would depend on the context. 16 Is that an explanation of a form that has If it was talking about a local business unit, it to be submitted to the Syngenta executive committee? 17 17 would -- it would in general refer to the CFO of 18 19 that business unit. And if it was referring to a 19 I mean, it's a example of the information functional area, it may not be a CFO, it may be a 20 that would be in such a form, yes. 21 head of finance in a particular functional area. Q. All projects with a total projected cost 21 22 Q. Go to page 22. exceeding \$5 million have to be submitted to the 23 A. Is this 86007? Syngenta executive committee; is that your 23 understanding? 24 Q. It is, sir. 24

25

26 (Pages 98 to 101)

A. Have to be presented to the SEC, yes.

Actually, let's go to the two pages before

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	Page 102		Page 104
1	Q. To the SEC, when you say that, you mean	1	would generally have a a written agreement with
2	A. The Syngenta executive committee, yes.	2	them to govern the payment for that and the scope
3	THE COURT REPORTER: I'm sorry?	3	of the work.
4	A. The Syngenta executive committee, yes.	4	Q. If any testing is being done, field
5	Q. And there's a special form that needs to be	5	testing, does that require a contract?
6	filled out?	6	A. I don't know the answer to that question.
7	A. Yes.	7	Q. Have you ever seen a field testing
8	Q. Have you been involved in any process where	8	contract?
9	Syngenta Crop Protection, Inc. has sought that type	9	A. No.
10	of approval from the Syngenta executive committee?	10	Q. Have you ever approved any payment
11	A. Not recently.	11	strike that.
12	Q. Does that mean you never have or it	12	Have you ever approved any strike that.
13	happened some time ago?	13	Have you ever seen any charges that
14	When were you involved?	14	billings that Syngenta Crop Protection, Inc. has
15	A. I don't believe I've been in involved	15	submitted for any of its field testing work done for
16	in a formal SEC submission in my role here.	16	any other Syngenta entity?
17	Q. Who would handle this?	17	A. So a formal invoice?
18	They would go outside the scope of your	18	Q. Yes.
19	job?	19	A. No, I don't think so.
20	A. I'm not authorized to I mean, I would	20	Q. And has that occurred in the it wouldn't
21	see every SEC submission that went went to SEC,	21	have occurred in the nearly three years you've been
22	as would as would the John Riley, who is the	22	
23	head of supply for Crop Protection, Inc. would	23	A. It may well have occurred. In fact, I'm
24	probably be the lead on those, because any projects	24	but if it's if it doesn't require my
25	of that size would generally be a plant project.	25	particular sign off within the delegation of
	Page 103		Page 105
1	Q. What does John Riley do?	1	authority. I mean, Marian, who Stypa will have a
2	A. He's the head of supply for Crop	2	delegation of authority to sign up to a certain
3	Protection, Inc.	3	level. And if he's within that delegation of
4	Q. He wouldn't have you put it together, he	4	authority, I wouldn't normally see it.
5	would do it himself?	5	Q. What is the delegation of authority that
6	A. Yeah, I've never put one of these	6	you won't see?
7	together. I would be asked to review it, but I	7	A. It varies according to the type of
8	wouldn't put it together.	8	expenditure.
9	Q. Okay. Have you reviewed any?	9	Q. Well, the one I'm talking about now is
10	A. I don't believe I've reviewed one in the	10	field testing.
11	SEC submission form.	11	A. I don't know off the top of my head.
12	Q. When you say SEC, again, that means	12	Q. Have you ever authorized a payment or paid
13	Syngenta executive committee	13	through your office for field testing?
14	A. Syngenta executive committee format. All	14	A. I'm not aware that I've personally
15	the ones that I have seen in my current role are	15	authorized one. And in terms of paid through my
16	all in a similar format, which I do get for	16	office, you know, checks are cut by the Syngenta
17	signature.	17	business services team. Historically that would
18	Q. Have you signed them?	18	have been defined as within my team. So certainly
19	A. Yes.	19	during the period of my role checks may have been
20	Q. Do the contracts which are entered into	20	cut physically by my team relating to those
01			
21 22	with strike that. Do you have contracts with other Syngenta	21 22	payments. Q. You don't know, though, if they have been

24

25

A. No.

27 (Pages 102 to 105)

Q. And you don't know if the payment -- strike

23 entities when you're doing work that they request you 23 or not?

A. If it's work of any significant size, we

24 to do?

Page 106 Page 108 1 that. haven't looked for the minutes on the intranet. So 2 You don't know if there has been any I can't answer the question. The only thing I've 3 invoicing to other Syngenta entities through your 3 seen is an extract of the minutes. office for any field testing? 4 Q. Go to page 68, Greenville Bates 6053, 5 A. No. 5 paragraph 10.1.1. A. Would you like me to read it? Q. And that's something you think that Mr. 6 6 7 Stypa would have some knowledge of? 7 O. Yes. 8 A. It's more in his area of responsibility, 8 Actually, you could read it to yourself. 9 I'm asking you questions about terms there. Just yes. familiarize yourself with it and I'll tell you --10 Q. Okay. Look at page five. That's 10 11 Greenville 86040. 11 then I'll ask you a couple of questions. 12 What is a business case as referenced in 12 Read the first sentence of section 8.4. 13 You can read it out loud if you wish. 13 that paragraph, sir? 14 A. The steering team only has the authority 14 A. A business case really describes the to commit expenditure to meet the project economic value of the project over time and would 15 15 objectives described in the capital proposal up to describe what the true economic value of the 16 17 the sanctioning tolerance, normally ten percent 17 project is expected to deliver. over the sanctioned amount. 18 Q. What is the product line referenced there? 18 19 Q. What is the steering team referenced there? 19 A. I believe it means product line head or A. I believe it is the team which is working 20 crop head. We don't really use those terms in Crop 20 with the project manager to ensure the delivery of 21 Protection, Inc. 21 the project. So the individuals would vary from 22 Q. A global team, what does that mean? 22 23 project to project. But they would be generally 23 A. Sorry, could you repeat the question. managers involved in delivering the project. 24 24 25 Q. Go to page 56, the following page, section 25 Is product line something that refers to an Page 107 Page 109 1 8.6.3. 1 entire group of products sold? 2 Do you see the reference to BSC? 2 A. Yes, it would be herbicides or 3 A. Yes. 3 fungicides. 4 O. What is that? 4 Q. So there would be a global product line 5 A. I think it's business services committee, sold by the Syngenta Group of companies, perhaps 5 6 but I'm not sure. 6 across jurisdictional borders? 7 7 A. It -- that's not that clean a definition. Q. Is that another committee of the Syngenta I mean, herbicides would be a global definition. 8 executive committee? 8 9 A. It has some members of the Syngenta 9 But a particular product may or may not depending executive committee sitting on it. I don't know on the local regulation being able to be sold. For 10 10 the exact membership and I've never been to a example, you can sell a product in the U.S. which 11 11 12 meeting. 12 may not be able to be sold in Canada even though 13 Q. Page 63 of the document, please. That's they're very similar jurisdictions. 13 14 Greenville 86048. If you'd read that first 14 Q. The reference there is crop head. Do you 15 paragraph. 15 see that? 16 A. Ten working days prior to the CAC or BSC 16 A. Yes. meeting. The project requiring CSC or BSC support 17 17 Q. Who's crop head? A. I don't know who -- who the crop heads has to be submitted to the secretary to the CAC or 18 19 the secretary to the BSC. The CAC meeting dates are or what that role would be. 19 20 are published in the intranet. 20 Q. You don't know who the head of the crop 21 Q. How often are they held? 21 protection business is in the Syngenta companies?

22

23

24

25

28 (Pages 106 to 109)

A. If that's what it's referring to, then

A. If -- I mean, the head of crop protection

Q. Who is that?

A. Every couple of months, I think, for the

Q. The minutes are on the intranet?

A. No. I haven't looked for the -- I

CSC. The BSC I have no idea.

22

23

24

Page 110

is John Atkin. If you're talking about a crop head ie: corn or soy, I wouldn't know who those people 3 are or whether those roles exist.

4 Q. Well, as that term is used as that paragraph reads, who's COO as referenced there? 6

A. John Atkin.

7

Q. Let's go to page 71, paragraph 11.

8 What is a financial case, sir? 9 A. I mean, the business case and the

financial case are effectively the same thing. I 10 11 mean, the business case is saying -- the financial

case is part of the business case. The business 12

case says this is why this particular project is a

14 good reason for the business, it will deliver

15 benefits X, Y and Z. The economics of the business

16 case is the financial case.

17 Q. So the financial case is a sub part of the 18 business case?

19 A. Yes.

20 Q. Why would you have separate submission guidelines? 21

22 A. I don't know what the detail is on the

23 submission guidelines for the business case. For

the financial case, I suspect it's if people are 24

seeing, as we do, a large number of these things, 25

Page 112

A. Any project requires regional and/or

2 headquarters support before being approved by the 3 in-market company. If the total project costs

4 exceed a limit of U.S. dollars 40,000 for in-market

5 companies. Whether the project can be approved by

local management or board of directors will be 6

7 given in the terms of reference of the

8 in-market company. The board of directors can

9 approve a project only if the project has been

examined by the executive committee of the company. 10

11 Q. So under what you've just read, support 12 from regional or headquarters in Basel is mandatory

13 before a project can be formally approved by a

14 Syngenta subsidiary, correct?

15 A. Yeah, what it says for projects over 40,000, regional or headquarters support a 16

17 recommendation is required.

Q. Okay. What are the terms of reference 18

19 included in the second sentence?

20 A. I would read that as being a generic term

21 referring to what the delegation of authority is

22 for a particular legal entity in a particular

23 jurisdiction.

2

8

9

11

12

24 Q. Is that what you understand the words terms 25

of reference to be?

Page 111

it's nice if they're all in a similar format.

Because trying to read a different format every

time is extremely time consuming.

Q. You see the reference to the finance 4 manager in the second sentence of that? 5

6 A. Yes.

7 Q. Who is the finance manager referenced

8 there?

9 A. That would generally be somebody who the

project manager has grabbed to help them get out of the -- get out of the financial case. 11

12

Q. Would that be you?

13 A. No, no, it wouldn't be -- it would be

14 most often someone in Bob Molter's team who I

15 referred to earlier as being the supply finance

lead. Occasionally it would be a -- an analyst 16

within my team. So the IS project that I referred 17

to was actually a marketing project. So my

marketing analyst would have supported the 19

20 financial case of that.

21 Q. Go to page 78, please.

Read the first paragraph. Read it out loud 22

23 into the record, please.

A. The whole of the first paragraph? 24

25 Q. Yes. 1 A. From reading this now, yes.

Q. Third paragraph says that members of the

in-market company shall sign the original approval 3

document and the in-market company just means the

particular subsidiary you've mentioned before in this

-- for you it would be Syngenta Crop Protection,

7 Inc., correct?

A. Yes.

Q. I think I talked over your answer.

10 Is that yes?

A. Oh, yes, yes.

Q. And if you'd look at the first sentence and

13 read it in paragraph four.

14 A. If the project needs to be supported by

15 others, then the local management, brackets ie:

region and/or HQ Basel, closed brackets, the 16

approval documents as well as other relevant 17

project documents has to be sent to the region 18

19 and/or headquarters Basel with various examples of 20 what those documents might be.

21 Q. And Syngenta Crop Protection, Inc. sends

these kinds of e-mails to regional or headquarters in 22

Basel with the relevant approval documents attached, 23

24 as far as you know?

25 A. Yes.

29 (Pages 110 to 113)

Page 113

Page 114

- Q. And who actually sends these for approval?
- A. The project manager would -- would take the initiative to go around and brief whoever they
- 4 need to get approval from, collect the signatures
 5 and then I'm assuming they would send it on.
- Q. Okay. Look at the fifth paragraph. Can youread that out loud.
- 8 A. Well, the global capital coordinator or
- 9 the regional capital coordinator as appropriate10 will send confirmation that the required support
- 11 has been obtained. Without this confirmation the
- 12 in-market company is not allowed to spend any
- 13 money.

1

2

3

- Q. Who's the global capital coordinator?
- 15 A. My guess would be Alexander Pflugi.
- Q. Okay. Mr. Pflugi is the same person we've
- 17 talked about being in Basel at Syngenta Crop
- 18 Protection -- I'm sorry, at Syngenta International,
- 19 AG?
- 20 A. Yes.
- Q. Who is the regional capital coordinator?
- A. I don't believe we have one.
- 23 Q. Okay.
- A. We don't -- it would be myself or Vern
- 25 who confirm back to the person.

Page 115

- Q. And how -- who do these coordinators send
- their confirmation to at Syngenta Crop Protection,Inc.?
- 4 A. As I noted before, I think the global
- 5 ones would come as just an e-mail saying that --
- 6 Q. The project's approved?
- A. -- the recommendation would come to the
- 8 project manager. If we get a regional one, we
- 9 would provide our recommendations straight back to
- 10 whoever sent it to us.
- Q. Let's go to the following page. For the
- 12 record, this is Greenville 86064, heading 13 decision
- 13 bodies. Please read the first paragraph in the
- 14 record, the whole paragraph.
- 15 A. Projects are legally approved in the
- 16 local entity proposing the project. Please refer
- 17 to the corresponding documents of this specific
- 18 legal entity for information on the competence of
- 19 local management versus the board of directors.
- 20 Any project requires regional and/or headquarters
- 21 support before being approved by the in-market
- 22 company if the total project costs exceed a limit
- 23 of U.S. dollars 40,000.
- Q. Please read that note below the first
- 25 paragraph that you just read.

Page 116

- A. Note, all projects of global functions
- 2 R&D and global supply needs support by region or
- 3 headquarters prior to local sanctioning.
- 4 Q. Does that mean that all local projects
- effecting global functions such as research and
- 6 technology or global supply requires support of
- 7 regional or headquarter regardless of the cost?
- 8 A. For R&D and global supply, I would read
- $9\,$ $\,$ that as being the Marian Stypa or John Riley who I
- 10 referred to earlier would look at all their -- all
- 11 the projects that come through their departments.
- 12 Q. Actually, doesn't the first paragraph say
- 13 it applies to all projects exceeding \$40,000
- 14 American, correct?
- 15 A. Yes.
- Q. Okay. And then the note below that is an
- 17 exception, isn't it?
- A. Yes, I would read that as all projects of
- 19 any amount of R&D and global supply would require a
- 20 regional view, which is local within Crop
- 21 Protection, Inc. anyway.
- Q. It would need support by
- 23 region/headquarters prior to local sanctioning,
- 24 correct?
- A. In practice, I don't believe that

Page 117

- headquarters signs off on any projects below 40,000
- 2 or recommends on any projects below 40,000.
- 3 Q. Do you know if Syngenta Crop Protection,
- 4 Inc. has become involved in projects of more than \$60
- inc. has become involved in projects of more than so
- 5 million?
- 6 A. No
- 7 Q. So you don't know if it has submitted for
- 8 approval projects to the Syngenta, AG board?
- 9 A. I don't -- I don't think it has, no. Not
- 10 in my tenure.
- MR. TILLERY: Let's go off the record for
- a little while, please, let me look at my
- 13 notes.
- 14 THE VIDEOGRAPHER: Stand by.
- Going off the record. The time is 11:54
- and 24 seconds.
- 17 (A BRIEF RECESS WAS TAKEN.)
- 18 THE VIDEOGRAPHER: We're back on the
- record. The time is 12:02 and 59 seconds.
- 20 Please continue.
 - Q. Have you ever seen any minutes of the
- 22 Syngenta executive committee?
- 23 A. No.
- Q. Let me start over because I didn't have my
- 25 mic on.

			Page 120
_			
1	A. Sure.	1	sure there are, yeah.
2	Q. Have you ever seen any minutes of the	2	Q. Do you know if the insurance, liability
3	Syngenta executive committee? A. No.	3 4	insurance that encompasses Syngenta Crop Protection, Inc. is part of a global insurance policy?
5	Q. And I'm talking about redacted or	5	A. I don't, no.
6	unredacted.	6	Q. Do you know whether there are U.S. wide or
7	A. No.	7	U.S. separate insurance policies that cover Syngenta
8	Q. Okay. Have you ever seen any minutes of the	8	subsidiaries in the U.S.?
9	capital committee?	9	A. There would be for particular items like
10	A. I've never seen a full set of minutes. I	10	fleet insurance and things like that. The
11	may have seen in one of the approval e-mails just	11	specifics of all of them, I don't know.
12	saying this was approved or recommended in the	12	Q. Who handles insurance?
13	meeting. But I haven't seen a full set.	13	A. We have a insurance specialist who sits
14	Q. And that's where they redact everything out	14	in Wilmington, Delaware.
15	except the part of the approval that replies to the	15	Q. Okay.
16	request?	16	A. And we will have individuals in Crop
17	A. They would say the CAC is recommended	17	Protection, Inc. who deal with them. But I don't
18	THE COURT REPORTER: The what is	18	know their names.
19	recommended?	19	Q. Who's the insurance specialist at
20	A. The CAC is recommended, CAC is	20	Wilmington, Delaware?
21	recommended for this project.	21	A. John Burleigh.
22	Q. Have you ever seen minutes of the business	22	Q. And by whom is he employed?
23	services committee?	23	A. Syngenta Corporation.
24	A. No.	24	Q. I'm going to show you this. I only have
25	Q. Do you have a copy of the transfer pricing	25	one of these. So I'll just give it to you.
	Page 119		Page 121
1	policy? Or have access to it?	1	MR. TILLERY: Do you have another one?
2	A. Yeah, I think I have access to it, yeah.	2	Actually, I have more.
3	Q. How do you have access to it?	3	(Plaintiff's Exhibit 3: Statement of
4	A. I believe it's on the intranet.	4	Expense documents, Bates GRNVL0000078282 -
5	Q. Is it limited access document?	5	8350 marked for identification, as of this
6	A. I don't know.	6	date.)
7	Q. It's not limited to you, but you don't know	7	Q. This was provided to us in discovery. Call
8	if it's limited to others?	8	it Exhibit 3. Would you look through it, please.
9	A. I don't know, no.	9	MR. TILLERY: This is Greenville 78282
10	Q. Do you know what kind of insurance Syngenta	10	through 78350.
11 12	Crop Protection, Inc. has? A. For what in specific?	11 12	Q. It was given to us as an exemplar. Can you tell us what it is?
13	1	13	A. It's a statement of expense report which
14	Q. I mean, you give me the full gamut of different coverages.	14	shows the broad categories of expenses for various
15	Do know how the insurance is handled?	15	organizational units within Crop Protection, Inc.
16	A. Elements of it. The one I'm most	16	Q. These statement of expenses are all within
17	familiar with is credit risk insurance.	17	the corporate entity of Syngenta Crop Protection,
18	Q. Do you know of any like liability	18	Inc.?
19	insurance.	19	A. I cannot say for certain without looking
20	Do you know anything about that?	20	through every page of the report. But I recognize
21	A. No, I don't know any of the details about	21	most of the groups all of the groups that I can
22	that.	22	see on clicking through. But I can't say for
23	Q. Do you know if there global insurance	23	certain they're all within
24	policies?	24	THE COURT REPORTER: They're all?
25	A. I'm sure there I'm sure there I'm	25	A. They're all within the Crop Protection,
			* '

	Confidential - Onde		
	Page 122		Page 124
1	Inc. entity.	1	A. Lawn and garden is really the gulf in
2	Q. The first topic is northern field crops.	2	consumer element rather than the sort of broad
3	Do you see that?	3	field crops.
4	A. Yes.	4	 Q. Have you seen atrazine supply contracts
5	Q. Is that a recognized area within Syngenta	5	that Syngenta Crop Protection, Inc. has entered into?
6	Crop Protection, Inc.?	6	A. I don't think I've seen one, no.
7	A. Yes.	7	Q. Do the supply contracts that you have seen
8	Q. And then prairie and mountain. What is	8	have Syngenta Crop Protection, Inc.'s name on them or
9	that?	9	some other Syngenta entity?
10	A. It's a business unit within Syngenta Crop	10	A. I said my answer was I don't think
11	Protection, Inc.		I've seen supply contracts.
12	Q. And are these certain geographical	12	Q. Oh, I was asking a broader area.
13	distinctions?	13	You've never seen a supply contract of any
14	A. Yes.	14	kind?
15	Q. Are they divided by state?	15	A. No, I didn't say that. I mean you said
16	A. Yeah mostly, yeah. It's broad state.		you asked for atrazine.
17	Q. What would northern field crops be?	17	Q. No, the my I
18	A. I don't know all the states and counties	18	MR. POPE: He's expanding
19	that would be covered by each one.	19	Q the last question was do the supply
20	Q. Prairie and mountain, you don't know or do	20	contracts that you have seen have Syngenta Crop
21	you know?	21	Protection, Inc.'s name on them or some other
22	A. No.	22	Syngenta entity?
23	Q. Southern field crops, do you what's in	23	A. Okay. I can't recall. You know, I've
24 25	again, another geographical distinction? A. Yes.	25	seen some, but I can't recall the detail of them. Q. Have you ever seen a global supply
23		23	
	Page 123		Page 125
1	And horticulture is the same.	1	contract?
2	Q. I didn't understand what you mean	2	
	1 4 14 1 1 0		A. Not that I'm aware.
3	horticulture is the same?	3	Q. The next topic is marketing. What is that?
4	A. It's a geographically distinct business	3 4	Q. The next topic is marketing. What is that?A. That's the marketing group that sits in
4 5	A. It's a geographically distinct business unit.	3 4 5	Q. The next topic is marketing. What is that?A. That's the marketing group that sits inGreensboro, I would suspect. Yeah, that's the
4 5 6	A. It's a geographically distinct business unit.Q. Okay. Where is it?	3 4 5 6	Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group.
4 5 6 7	A. It's a geographically distinct business unit.Q. Okay. Where is it?A. East and west coast.	3 4 5 6 7	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you
4 5 6 7 8	 A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, 	3 4 5 6 7 8	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is?
4 5 6 7 8 9	 A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? 	3 4 5 6 7 8 9	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one
4 5 6 7 8 9	 A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that 	3 4 5 6 7 8 9	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that
4 5 6 7 8 9 10	 A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those 	3 4 5 6 7 8 9 10 11	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop
4 5 6 7 8 9 10 11	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They	3 4 5 6 7 8 9 10 11 12	Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc.
4 5 6 7 8 9 10 11 12 13	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution	3 4 5 6 7 8 9 10 11 12	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio
4 5 6 7 8 9 10 11	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution companies that they would use our products to make	3 4 5 6 7 8 9 10 11 12	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio management. Can you tell me what those are?
4 5 6 7 8 9 10 11 12 13	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution companies that they would use our products to make their own products or they would be sales to	3 4 5 6 7 8 9 10 11 12 13	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio management. Can you tell me what those are? A. Division management would be the
4 5 6 7 8 9 10 11 12 13 14 15	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution companies that they would use our products to make their own products or they would be sales to competitors such as Dow or Monsanto. And that also	3 4 5 6 7 8 9 10 11 12 13 14	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio management. Can you tell me what those are?
4 5 6 7 8 9 10 11 12 13 14 15 16	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution companies that they would use our products to make their own products or they would be sales to	3 4 5 6 7 8 9 10 11 12 13 14 15 16	 Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio management. Can you tell me what those are? A. Division management would be the management group. So it would be Vern's cost
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4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. It's a geographically distinct business unit. Q. Okay. Where is it? A. East and west coast. Q. Okay. And sales and channel strategy, could you tell me what that is? A. That would generally be for sales that aren't to our broad customer base in those territories that we've referred to earlier. They would generally be sales to either distribution companies that they would use our products to make their own products or they would be sales to competitors such as Dow or Monsanto. And that also contains some of our developmental sales reps. Q. What is seed care? A. Seed care is a business unit that services all geographies and is really around applying our products directly to seeds prior to	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. The next topic is marketing. What is that? A. That's the marketing group that sits in Greensboro, I would suspect. Yeah, that's the Greensboro group. Q. There's a topic for communications. Do you know what that is? A. Yeah, I believe I believe this one would be for the local communications people that we have. So we do have a small team in Crop Protection, Inc. Q. There's division management and portfolio management. Can you tell me what those are? A. Division management would be the management group. So it would be Vern's cost center, but also the costs that would be in there would be the the bonus bonus pot for Crop Protection employees would be held in that cost center and then charged out or not as it's earned. So the bulk of that would be a broad bonus for the employee population. And the next one you asked

32 (Pages 122 to 125)

	Page 126		Page 128
1	A. Do you have a page number for	1	(SIGNATURE RESERVED.)
2	MR. POPE:	2	(STOT WIT STEE TEESER VES .)
3	Q. Actually, just I think I	3	
4	A. I would have thought that would be within	4	
5	marketing.	5	
6	Q. I think I have it.	6	
7	This was produced to us, sir, as a budget	7	
8	that's created with consultation or approval by	8	
9	somebody outside of Syngenta Crop Protection, Inc.	9	
10	Was in response to a specific request in discovery.	10	
11	Do you know if that is accurate for purposes of the	11	
12	document you have in front of you?	12	
13	A. No one outside of Syngenta Crop	13	
14	Protection, Inc. would look at a document at this	14	
15	level of detail.	15	
16	Q. So you don't know this I'm	16	
17	representing to you it was given to us as a document	17	
18	that was produced to us as a budget that is created	18	
19	in consultation with or approval by someone outside	19	
20	of Syngenta Crop Protection, Inc.	20	
21	Are you telling me that's an incorrect	21	
22	response? A. This document well	22	
24	Q. I'm very specific question.	23 24	
25	A. Yeah, I'm just trying to make sure I'm	25	
23		23	7 100
	Page 127		Page 129
1	understanding your question. Are you asking	1	WITNESS' CERTIFICATE
2	whether our budget process as a whole is	2	I IACON EOCDEN de hambu contifu that I
3 4	Q. All I can tell you is we asked for documents that would reflect the type of budgets that	3 4	I, JASON FOGDEN, do hereby certify that I have read and understand the foregoing transcript
5	would be approved by entities outside of Syngenta	5	and believe it to be true, accurate, and complete
6	Crop Protection, Inc., and this was given to us.	6	transcript of my testimony, subject to the attached
7	A. Okay. Well, my answer to that would	7	list of changes, if any.
8	this level of detail would never be looked at by	8	
9	someone outside of Crop Protection, Inc. Even	9	
10	it's just way too much detail.	10	
11	MR. TILLERY: No further questions.	11	JASON FOGDEN
12	MR. POPE: Thank you. I have no	12	
13	questions either. We will reserve signature	13	
14	and designate this as confidential under the	14	This deposition was signed in my presence by
15	protective order.	15	, on the day of
16	Thank you, Steve.	16	, 2010.
17	MR. TILLERY: You're welcome.	17	
18	THE VIDEOGRAPHER: Stand by.	18	
19	This is the end of videotape number two,	19	NOTARY PUBLIC
	volume one in the deposition of Jason Fogden.	20	My commission expires:
20	The original videotapes will be retained by	21	
20 21		22	I I
20 21 22	WestLaw Deposition Services.	22	
20 21 22 23	WestLaw Deposition Services. Going off the record. The time on the	23	
20 21 22	WestLaw Deposition Services.		

33 (Pages 126 to 129)

Page 120	Page 122
Page 130	Page 132
(Page 1 of 2)	1 STATE OF NORTH CAROLINA COUNTY OF MECKLENBURG
2	2
3 ERRATA SHEET 4 RE: City of Greenville, Illinois, et al.	3 REPORTER'S CERTIFICATE
vs. Syngenta Crop Protection, Inc., et al.	4 I, V. Dario Stanziola, a Notary Public in
5 DEPOSITION OF: Jason Fogden	5 and for the State of North Carolina, do hereby
Please read this transcript with care, 6 and if you find any corrections or changes you wish	6 certify that there came before me on Thursday,
made, list them by page and line number below. DO	7 November 11, 2010, the person hereinbefore named,
7 NOT WRITE IN THE TRANSCRIPT ITSELF. Return the Certificate and Errata Sheet to this office after	8 who was by me duly sworn to testify to the truth
8 it is signed. We would appreciate your prompt	9 and nothing but the truth of his knowledge 10 concerning the matters in controversy in this
attention to this matter	11 cause; that the witness was thereupon examined
9 To assist you in making such corrections, please use the form below. If supplemental or	12 under oath, the examination reduced to typewriting
10 additional pages are necessary, please furnish same	13 under my direction, and the deposition is a true
and attach them to this errata sheet.	14 record of the testimony given by the witness.
11 Page: Line: should read: 12 Page: Line: should read:	15 I further certify that I am neither
13 Page: Line: should read:	16 attorney or counsel for, nor related to or employed
14 Page: Line: should read: 15 Page: Line: should read:	17 by, any attorney or counsel employed by the parties
16 Page: Line: should read:	18 hereto or financially interested in the action. 19 IN WITNESS WHEREOF, I have hereto set my
17 Page: Line: should read:	20 hand, this the 23rd day of November 2010.
18 Page: Line: should read: 19 Page: Line: should read:	21 land, this the 25td day of two ember 2010.
20 Page: Line: should read:	22
21 Page: Line: should read:	23
22 Page: Line: should read: 23 Page: Line: should read:	V. DARIO STANZIOLA, CSR, RPR, CRR
24 Page: Line: should read:	24 Notary Public No. 20011200120
25 Page: Line: should read:	25
Page 131	
1 (Page 2 of 2)	
2 Page: Line: should read:	
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